

2017 / 2018

ANNUAL REPORT



**MEDIC**  **SKIN**

**MEDICSKIN HOLDINGS LIMITED**

**密迪斯肌控股有限公司**

(Incorporated in the Cayman Islands with limited liability)

**STOCK CODE : 8307**

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*This report, for which the directors (the "Directors") of Medicskin Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive; there are no other matters the omission of which would make any statement herein or this report misleading.*

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# CORPORATE INFORMATION

## BOARD OF DIRECTORS

### Executive Directors

Dr. Kong Kwok Leung (*Chairman and Chief Executive Officer*)

Ms. Tsui Kan

Ms. Kong Chung Wai

Ms. Sin Chui Pik Christine

### Independent Non-executive Directors

Mr. Chan Cheong Tat

Mr. Lee Ka Lun

Mr. Leung Siu Cheung

## BOARD COMMITTEES

### Audit Committee

Mr. Chan Cheong Tat (*Chairman*)

Mr. Lee Ka Lun

Mr. Leung Siu Cheung

### Remuneration Committee

Mr. Leung Siu Cheung (*Chairman*)

Dr. Kong Kwok Leung

Ms. Siu Chui Pik Christine

Mr. Chan Cheong Tat

Mr. Lee Ka Lun

### Nomination Committee

Dr. Kong Kwok Leung (*Chairman*)

Ms. Kong Chung Wai

Mr. Chan Cheong Tat

Mr. Lee Ka Lun

Mr. Leung Siu Cheung

### COMPLIANCE OFFICER

Ms. Kong Chung Wai

### COMPANY SECRETARY

Ms. Sin Chui Pik Christine *CPA, FCCA*

### AUTHORISED REPRESENTATIVES

Ms. Kong Chung Wai

Ms. Sin Chui Pik Christine

### HONG KONG LEGAL ADVISER

Howse Williams Bowers

27th Floor, Alexandra House

18 Chater Road

Central

Hong Kong

### PRINCIPAL BANKERS

Hang Seng Bank Limited

83 Des Voeux Road Central

Hong Kong

The Hongkong and Shanghai Banking Corporation Limited

1 Queen's Road Central

Hong Kong

## REGISTERED OFFICE

P.O. Box 309

Ugland House

Grand Cayman, KY1-1104

Cayman Islands

## HEADQUARTER AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

21st Floor, New World Tower II

16-18 Queen's Road Central

Hong Kong

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Maples Fund Services (Cayman) Limited

P.O. Box 1093, Boundary Hall

Cricket Square

Grand Cayman, KY1-1102

Cayman Islands

## HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited

Level 22, Hopewell Centre

183 Queen's Road East

Hong Kong

## AUDITOR

Deloitte Touche Tohmatsu

35/F, One Pacific Place

88 Queensway

Hong Kong

## COMPANY WEBSITE

[www.medicskin.com](http://www.medicskin.com)

## GEM STOCK CODE

8307

# CHAIRMAN'S STATEMENT

Dear Shareholders,

On behalf of the board of Directors (the "**Board**") of the Company, it is my pleasure to present this annual report and the audited consolidated financial statements of the Company and its subsidiaries (collectively referred to as the "**Group**") for the year ended 31 March 2018 to you.

## A YEAR IN REVIEW

In 2017, the Group continued to face a very high operating costs base from rental expenses and staff costs as well as intense competition in the industry. Nevertheless, the Group, as one of the pioneers in the medical skin care industry in Hong Kong, would make the best use of our advantages and continue to seek opportunities to grow.

During the year under review, revenue of the Group amounted to HK\$57.8 million, representing a decrease of 6.9% from HK\$62.1 million of last corresponding year.

- The Group's profit before interest, tax, depreciation and amortisation ("**EBITDA**") increased by 4.1% from HK\$7.4 million of last corresponding year to HK\$7.7 million.
- The Group's net profit attributable to the shareholders of the Company (the "**Shareholder(s)**") decreased by 21.9% from HK\$3.2 million of last corresponding year to HK\$2.5 million.

Basic earnings per share for the year was HK0.53 cent as compared to HK0.73 cent per share of last corresponding year.

On 8 June 2018, the Group had entered into a sale and purchase agreement with an independent third party to acquire 51% interest in a beauty spa, with the brand "Massada Medicspa" ("**Massada Medicspa**"), in Causeway Bay, which offering extensive range of professional services from medical skin care treatments to relaxing facial massages and body treatments in a luxurious and relaxing environment. Causeway Bay is a prime location in Hong Kong Island with pedestrian flow. The approximate size of the site is 1,600 sq ft. The Group is confident that the Causeway Bay Centre will attract more clients for a more geographically diverse customer base. The expansion will also help boost the Group's market penetration in the long term. Massada Medicspa is expected to have its grand opening in late June 2018.

On 9 June 2018, the Group opened its anti-aging centre, with the brand "Ray Lui's Anti-aging & Health Management Centre" ("**Ray Lui Centre**"), in Tsim Sha Tsui. Ray Lui Centre is ultimately owned as to 51%, 43% and 6% by the Group, Mr. Lui Leung Wai, Ray ("**Mr. Lui**") and his spouse, and another independent third party, respectively. Mr. Lui is a well-known television and movie actor in Hong Kong and China with healthy and positive image. Ray Lui Centre aims to provide quality and comprehensive medical aesthetic treatment that helps our clients to stay healthy and young. A new skin care product line "Ray Lui by facematter" was established with four new skincare products launched, including youth recovery nourishing cream, serum, collagen face mask and firming eye mask. It is expected that more variety of skin care products will be launched in the market. Mr. Lui, as a strategic partner of the Group, will help the Group to promote the products and services of Ray Lui Centre and expand its business.

To reward the Shareholders, in addition to the special dividend of HK\$5 cents per share of the Company ("**Shares**") paid during the year, the Board is pleased to recommend a final cash dividend of HK0.15 cent per Share for the year ended 31 March 2018. The dividends in aggregate of HK\$24.7 million represented about 976.7% of the Group's net profit attributable to the Shareholders.

# CHAIRMAN'S STATEMENT

## OUTLOOK

The government of Hong Kong has been considering to tighten up the regulation of the beauty industry and released the Consultation Report on Regulation of Private Healthcare Facilities in April 2016 and the Private Healthcare Facilities Bill was introduced into the Legislative Council in June 2017 and being scrutinized by the relevant Bills Committee. Such proposed legislation may introduce a change in compliance standards in connection with delivery of treatments, and ultimately bring higher level of confidence to customers, enhance the level of safety in the industry and increase the total spending in the market.

We believe the Group has successfully established a reputation for being a trustworthy, reliable and quality provider of skin care services. We attribute our success to our professionalism in the delivery of services, which includes making safety and well-being of our clients as priority. To cope with the challenges ahead, the Group will continue concentrate on exploring and launching new types of services and products that we offer; growing the presence of our existing business and identifying new business opportunities, in order to deliver value to both our clients and our Shareholders.

## APPRECIATION

On behalf of the Board, I wish to take this opportunity to express my sincere gratitude to the Shareholders, business partners, suppliers and clients for their continued support to the Group. I would also like to express my heartfelt appreciation to the management and the staff for their diligence and valuable contribution throughout the year. In the future, we will thrive continuously to expand our business and use our best endeavor to provide the highest quality medical skin care services.

**Dr. Kong Kwok Leung**

*Chairman*

Hong Kong, 15 June 2018

# MANAGEMENT DISCUSSION AND ANALYSIS

## BUSINESS REVIEW

The Group is a medical skin care group operating two medical skin care centres branded “Medicskin” (“**Medicskin Centres**”) at prime locations in Hong Kong that primarily focus on the treatment of skin diseases and problems and/or the improvement of appearance of clients. The Group provides services to clients for the treatment of, inter alia, skin diseases and problems such as acne, pigmentation, rosacea, dermatitis, eczema and warts, as well as for the improvement of appearance through, inter alia, skin rejuvenation, facial sculpturing and body contouring treatments, treatments of acne scars and enlarged pores, removal of undesirable naevi, and hair removal.

For the year ended 31 March 2018, the revenue of the Group decreased by approximately HK\$4.3 million, or 6.9%, to approximately HK\$57.8 million, when compared to the year ended 31 March 2017. The revenue of consultation service, prescription and dispensing service and treatment service amounted to approximately HK\$2.8 million, HK\$21.0 million and HK\$34.0 million which accounted for approximately 4.8%, 36.5%, and 58.7% of the total revenue of the Group respectively. More than half of the Group’s revenue was derived from treatment service, which typically involves the injection of Botulinum Toxin Type A and hyaluronic acid, cauterisation, and treatments with the use of devices deploying technologies such as laser, radiofrequency and intense focused ultrasound. The decrease in revenue was primarily attributable to the decrease in the number of clients served by the Group and the number of visits by our clients due to increasing intensified competition in the industry. Approximately 85.4% of our clients were aged between 26 to 55, while approximately 90.8% of our clients were female. Most of the treatment service was performed by our doctors, with approximately 95.3% of the revenue from treatment service generated from treatments performed by our doctors at our Medicskin Centres.

Despite the Group recorded a drop in revenue, the Group’s EBITDA increased by 4.1% from HK\$7.4 million to HK\$7.7 million. This was attributable to the immediate measures by the management of the Group to tighten cost control over operational expenditures and rental income generated from the self-owned property acquired by the Group in March 2017. The Group’s net profit attributable to the Shareholders decreased by 21.9% from HK\$3.2 million of last corresponding year to HK\$2.5 million. The decrease of net profit was mainly due to an increase in depreciation expense of Group’s self-owned property by HK\$0.9 million. Basic earnings per Share for the year was HK0.53 cent as compared to HK0.73 cent per Share of last corresponding year.

On 8 June 2018, the Group had entered into a sale and purchase agreement with an independent third party to acquire shareholding of 51% interest in Massada Medicspa, which offering extensive range of professional services from medical treatments to relaxing facial massages and body treatments in a luxurious and relaxing environment. Causeway Bay is a prime location in Hong Kong Island with pedestrian flow. The approximate size of the site is 1,600 sq ft. The Group is confident that the Causeway Bay Centre will attract more clients for a more geographically diverse customer base. The expansion will also help boost the Group’s market penetration in the long term. The Massada Medicspa is expected to have its grand opening in late June 2018.

On 9 June 2018, the Group opened its anti-aging centre, with the brand “Ray Lui’s Anti-aging & Health Management Centre”, in Tsim Sha Tsui. Ray Lui Centre is ultimately owned as to 51%, 43% and 6% by the Group, Mr. Lui and his spouse, and another independent third party, respectively. Mr. Lui is a well-known television and movie actor in Hong Kong and China with healthy and positive image. Ray Lui Centre aims to provide quality and comprehensive medical aesthetic treatment that helps our clients to stay healthy and young. A new skin care product line “Ray Lui by facematter” was established with four new skincare products launched, including youth recovery nourishing cream, serum, collagen face mask and firming eye mask. It is expected that more variety of skin care products will be launched in the market. Mr. Lui, as a strategic partner of the Group, will help the Group to promote the products and services of Ray Lui Centre and expand its business.

# MANAGEMENT DISCUSSION AND ANALYSIS

## OUTLOOK

The proposed legislation by the government of Hong Kong to strengthen regulation and enhance standards, aiming to protect patients' safety and consumer rights as well as contribute to the sustainable development of the local healthcare system may introduce a change in compliance standards in connection with delivery of treatments, and ultimately bring higher level of confidence to customers, enhance the level of safety in the industry and increase the total spending in the market.

The Group will continue to keep abreast of the latest industry knowledge in order to offer the most suitable and updated services to our clients. The Group continuously performs market research on the development of, and evaluate the effects of the latest products, skills and treatment devices and technology. We believe that the introduction of new types of services and products is one of the driving forces for the growth of the Group's business and is a significant way to maintain the Group's competitiveness and its forefront position in the industry.

It is expected that the Group will continue face very high operating costs base from rental expenses and staff costs as well as intense competition in the industry. Leveraging the support of the capital market, our own strengths, and person's pursuing on physical appearance, the Group is cautiously confident about its development in the future. We will continue using its best endeavors to provide the highest quality medical skin care services and products to our clients and strengthening its market position so as to grow its brand and business and to maximise returns for our investors.

## FINANCIAL REVIEW

### Revenue

The Group's revenue decreased by approximately HK\$4.3 million, or 6.9%, from approximately HK\$62.1 million for the year ended 31 March 2017 to approximately HK\$57.8 million for the year ended 31 March 2018. The decrease was primarily attributable to the decrease in the number of clients served by the Group and the decrease in the number of visits by our clients due to increasing intensified competition in the industry.

### Other income, gains and losses

Other income, gains and losses mainly represented rental income generated from the property in Causeway Bay (the "Property") acquired in March 2017, as set out in the announcements of the Company dated 24 January 2017 and 29 March 2017 and the circular of the Company dated 14 March 2017, of approximately HK\$974,000 (2017: Nil).

### Inventories used

The Group's cost of inventories used was approximately HK\$7.9 million and approximately HK\$8.3 million for the years ended 31 March 2018 and 2017 respectively, representing 13.7% and 13.4% of the revenue for the respective years.

### Staff costs

Staff costs decreased by approximately HK\$3.3 million, or 10.6%, from approximately HK\$31.1 million for the year ended 31 March 2017 to approximately HK\$27.8 million for the year ended 31 March 2018. The decrease was primarily attributable to the (i) decrease in share-based payments; (ii) decrease in performance related incentive payments paid to our doctors due to decline in revenue of the Group during the year; and (iii) reduction in the number of staff through natural attrition.

### Depreciation of property, plant and equipment

Depreciation expenses increased by approximately HK\$1.1 million or 35.5%, from approximately HK\$3.1 million for the year ended 31 March 2017 to approximately HK\$4.2 million for the year ended 31 March 2018. The increase was primarily attributable to the acquisition of the Property in March 2017.

### Other expenses

Other expenses remained stable at approximately HK\$15.6 million and HK\$15.4 million for the years ended 31 March 2018 and 2017 respectively.

# MANAGEMENT DISCUSSION AND ANALYSIS

## Income tax expense

Income tax expense remained stable at approximately HK\$1.2M for the years ended 31 March 2018 and 2017 respectively.

## Profit for the year

As a result of the foregoing, the profit for the year attributable to owners of the Company decreased by approximately HK\$0.7 million, or 21.9%, from approximately HK\$3.2 million for the year ended 31 March 2017 to approximately HK\$2.5 million for the year ended 31 March 2018.

## DIVIDENDS

Details of the dividends declared and distributed by the Company during the year ended 31 March 2018 are set out in note 12 to the consolidated financial statements.

The Board recommends the payment of a final dividend of HK0.15 cent per Share for the year ended 31 March 2018 to the Shareholders whose names appear on the register of members of the Company on Monday, 6 August 2018. Subject to the approval of the Shareholders at the annual general meeting of the Company for the year ended 31 March 2018 (the “**AGM**”), the final dividend will be posted on Monday, 20 August 2018 by ordinary mail to the Shareholders.

As far as the Company is aware, as at the date of this report, there was no arrangement under which any Shareholder has waived or agreed to waive any dividend proposed to be distributed for the year ended 31 March 2018.

## CAPITAL STRUCTURE, LIQUIDITY AND FINANCIAL RESOURCES

The capital of the Group only comprises ordinary Shares.

The total equity of the Group as at 31 March 2018 was approximately HK\$61.1 million (2017: approximately HK\$82.6 million). The Group generally financed its operation with internally generated cash flows. The Group had bank balances and cash of approximately HK\$18.7 million as at 31 March 2018 (2017: approximately HK\$28.5 million), with no external borrowing (2017: Nil). As at 31 March 2018, the Group had net current assets of approximately HK\$6.9 million (2017: approximately HK\$24.1 million).

Cash generated from operations for the year ended 31 March 2018 was approximately HK\$7.7 million (2017: approximately HK\$16.7 million). With the healthy bank balances and cash on hand, the Group’s liquidity position remained strong and it had sufficient financial resources to fund its future plans and to meet its working capital requirement. As at 31 March 2018, the Group had unused banking facilities of HK\$10.0 million (2017: HK\$4.0 million).

## SIGNIFICANT INVESTMENTS HELD BY THE GROUP

During the year ended 31 March 2018, there was no significant investment held by the Group.

## FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

Save as disclosed above and in the prospectus issued by the Company dated 12 December 2014 (the “**Prospectus**”), the Group does not have other plans for material investments and capital assets.

# MANAGEMENT DISCUSSION AND ANALYSIS

## MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES

The Group did not have any material acquisitions or disposals of subsidiaries and affiliated companies during the year ended 31 March 2018.

## COMMITMENTS

The contractual commitments of the Group were primarily related to the leases of its office premises and the Medicskin Centres. As at 31 March 2018, the Group's operating lease commitments amounted to approximately HK\$5.3 million (2017: approximately HK\$11.3 million).

As at 31 March 2018, the Group had capital commitments in respect of acquisition of property, plant and equipment of approximately HK\$175,000 (2017: HK\$178,000).

## CONTINGENT LIABILITIES

As at 31 March 2018, the Group did not have material contingent liabilities.

## CHARGES ON THE GROUP'S ASSETS

Details of charges on the Group's assets are set out in note 14 to the consolidated financial statements.

## FOREIGN EXCHANGE EXPOSURE

The Group carries out its business in Hong Kong and most of its transactions are denominated in Hong Kong dollars. The Group currently does not have significant foreign currency exposure. The management continually assesses and monitors the foreign exchange exposure and, if necessary, will hedge its foreign exchange exposure by entering forward foreign exchange contracts.

## PRINCIPAL RISKS AND UNCERTAINTIES

The Board, as assisted by the audit committee of the Company (the "**Audit Committee**"), oversees the Group's internal control and risk management system, and conducts periodic reviews of such system to ensure good corporate governance practice. The supervision process and outcome of the latest review is set out in more detail in the section headed "Internal Control and Risk Management" in corporate governance report in this report (the "**Corporate Governance Report**"). The following is a discussion of the principal risks and uncertainties facing the Group. The Board meets periodically to discuss these risks, and where appropriate, will monitor the situation closely and adopt any necessary risk mitigation measures.

### Business risk

The Group business is dependent on its ability to attract and retained skilled registered medical practitioners and other competent skin care professionals. The Group's ability to provide its services is reliant on the services of these professionals. The ability to attract and retain them is dependent on several factors such as the Group continued reputation, financial remuneration and job satisfaction. In the event that the Group is unable to find suitable and timely replacements should a significant number of the registered medical practitioners resign, our financial position and results, business operations as well as future growth and prospects may be adversely affected. The number of registered medical practitioners with necessary experience and qualifications is limited in the market and the Group are competing for suitable candidates with other medical skin care services providers. We may not be able to attract and retain sufficient suitable registered medical practitioners to enter into or maintain cooperative agreement or employment contract with the Group to keep pace with the growth of the Group.

# MANAGEMENT DISCUSSION AND ANALYSIS

## **Industry risk**

The medical skin care industry is sensitive to negative media reports or allegations, which may affect consumer confidence, reputation and market perception of the industry. The industry is also subject to rapidly changing market trends and intense competition amongst different players, including both medical skin care service providers and beauty parlours without medical staff. This may materially and adversely affect the Group's business performance. To maintain competitiveness, our doctors seek to keep abreast of the latest and most suitable treatment products and technology available.

## **Regulatory and political risk**

The Hong Kong government has been reviewing existing laws and regulations which may affect compliance standards of certain procedures, such as those carried out by the Group. However, we are committed to health and safety and most of our treatment services are only performed by doctors.

Our operations are based in Hong Kong and are vulnerable to economic, social and political conditions, such as social unrest or civil disturbance, especially those which may disrupt our clients' and staff's access to our centres and in turn our business performance.

## **Economy risk**

The continued growth in revenue from the Group's operations is highly dependent on the sustainable growth of consumer spending on medical skin care services and products. However, there is no assurance that the local economy can sustain a stable growth in consumer spending. Moreover, if the local economy slows down, it is highly likely that consumer demand and spending on medical skin care services and products may be reduced. Any continued economic slowdown or recession may result in a decrease in consumer spending in relation to medical skin care services and products, and may lead to a material adverse effect upon the Group's business and results of operations.

## **Reputation risk**

The Group's success depends to a significant extent on the recognition of the Group's brand and reputation in the medical skin care services industry as a reliable services provider. Any litigation claims or complaints from the Group's clients in relation to the quality of services or products provided by the Group's Medicskin Centres may adversely affect the reputation and image of the Group, and may in turn, materially and adversely affect the demand for the Group's services.

## **Severe communicable and uncontrollable disease**

As a substantial part of the Group's revenue is derived from clients in Hong Kong which is in close proximity to China, any outbreak of severe communicable disease in Hong Kong or China may have an adverse effect on the economic conditions and consumer environment in Hong Kong and our future growth and overall financial position will be adversely affected.

## **Financial risk**

### ***Credit risk***

To minimise credit risk, the Group has monitoring procedures to ensure there is follow-up action to recover overdue debts. The Group also reviews the recoverable amount of each individual debt at the end of each reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. The Board therefore considers that the Group's credit risk is significantly reduced.

# MANAGEMENT DISCUSSION AND ANALYSIS

## **Liquidity risk**

The Group monitors and maintains a level of cash and cash equivalents which it deems adequate to finance the Group's operations and mitigate the effects of cash flow fluctuations. As at 31 March 2018 and 2017, the Group had no external borrowing.

## **Interest risk**

The Group is exposed to cash flow interest rate risk in relation to floating rate bank balances. It does not currently have any interest rate hedging policy, but closely monitors its exposure to interest rate risk due to changes in market rates and will consider hedging changes should the need arise.

## **EMPLOYEES AND REMUNERATION POLICIES**

As at 31 March 2018, the Group employed a total of 37 full-time and 6 part-time employees (2017: 45 full-time and 3 part-time employees). The staff costs, including Directors' emoluments, of the Group were approximately HK\$27.8 million for the year ended 31 March 2018 (2017: approximately HK\$31.1 million). Remuneration is determined with reference to factors such as comparable market salaries and the performance, time commitment and responsibilities of each individual. Employees are provided with relevant in-house and/or external trainings from time to time. In addition to a basic salary, year-end bonuses are offered to those staff with outstanding performance to attract and retain eligible employees to contribute to the Group. The Company has adopted a share option scheme (the "**Share Option Scheme**") on 3 December 2014 under which the Company may grant share options to eligible employees for subscribing the Shares.

## **COMPARISON OF BUSINESS OBJECTIVES WITH ACTUAL BUSINESS PROGRESS**

An analysis comparing the business objectives as set out in the Prospectus with the Group's actual business progress for the period from the date of the listing of the Shares on GEM of the Stock Exchange (the "**Listing**") to 31 March 2018 is set out below:

<b>Business objectives</b>	<b>Actual progress</b>
(i) Expand and strengthen our presence in Hong Kong	<ul style="list-style-type: none"><li>– The Group used approximately HK\$6.4 million for relocation of its Central Medicskin Centre to another prime location within the Central district. The new Central Medicskin Centre was opened in May 2016.</li><li>– The Group will use the remaining fund for the opening of Massada Medicspa in the self-owned property in Causeway Bay and Ray Lui Centre in Tsim Sha Tsui in the coming financial year.</li></ul>
(ii) Enhance quality and variety of our services and products offering	The Group used approximately HK\$4.1 million for enhancement of quality and variety of its services and products offerings in which HK\$3.4 million was used for purchase of new medical devices and HK\$0.7 million was used for development and procurement of new skin care products.
(iii) Maintain and enhance our professional expertise	The Group has organised and provided trainings to our doctors and professional staff.

# MANAGEMENT DISCUSSION AND ANALYSIS

## USE OF PROCEEDS

The net proceeds from the Placing (as defined in the Prospectus) were approximately HK\$22.9 million, which was based on the placing price of HK\$0.6 per Share and the actual expenses related to the Listing. After the Listing, these proceeds were and will be used for the purposes in accordance with the future plans as set out in the Prospectus.

The net proceeds from the Placing from the date of the Listing to 31 March 2018 were used as follows:

	<b>Planned use of proceeds as shown in the Prospectus from the date of the Listing to 31 March 2018 (adjusted on a pro rata basis based on the actual net proceeds)</b> <i>HK\$'000</i>	<b>Actual use of proceeds from the date of the Listing to 31 March 2018</b> <i>HK\$'000</i>	<b>Unutilised amount as at 31 March 2018</b> <i>HK\$'000 (note a)</i>
Expand and strengthen our presence in Hong Kong	11,804	(6,437)	5,367
Enhance quality and variety of our services <i>(note b)</i>	4,072	(4,072)	–
Repayment of debts	4,777	(4,777)	–
Working capital	2,293	(2,293)	–
	<hr/> 22,946	<hr/> (17,579)	<hr/> 5,367

*Notes:*

- (a) The unused proceeds are deposited in a licensed bank in Hong Kong.
- (b) Actual use of proceeds on expand and strengthen our presence in Hong Kong was lower than the planned use of proceeds because the Group will use the remaining fund for the opening of Massada Medicspa in the self-owned property in Causeway Bay and Ray Lui Centre in Tsim Sha Tsui in the coming financial year.

# REPORT OF THE DIRECTORS

The Directors submit their report together with the audited consolidated financial statements of the Group for the year ended 31 March 2018.

## PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The Company is an investment holding company. The Group is principally engaged in the provision of medical skin care services. Details of the Group's subsidiaries as at 31 March 2018 are set out in note 29 to the consolidated financial statements.

Details of the business review, including analysis of the Group's performance using financial key performance indicators, principal risks and uncertainties faced by the Group and an indication of likely future developments in the Group's business are set out in the Chairman's Statement and Management Discussion and Analysis on pages 3 to 11.

### Environmental policies and performance

The Group is committed to the long term sustainability of the environment and communities in which it engages. The Group strives to minimize its impact on the environment by reducing its use of electricity and water and encouraging recycle of office supplies and other materials. The Group has complied with all relevant laws and regulations regarding environmental protection, health and safety, workplace conditions and employment.

### Compliance with the laws and regulations

The Group recognises the importance of compliance with regulatory requirements and the risks of non-compliance with the applicable laws and regulations. During the year ended 31 March 2018 and up to the date of this report, the Group has complied in material respects with the relevant laws and regulations that have a significant impact on the business and operation of the Group. There was no material breach or non-compliance with the applicable laws and regulations by the Group for the year ended 31 March 2018 and up to the date of this report.

### Relationship with employees, clients, suppliers and other stakeholders

The Group understands the success of the Group's business depends on the support from its key stakeholders, including employees, clients, suppliers, banks, regulators and Shareholders. During the year ended 31 March 2018, there were no material and significant disputes between the Group and its key stakeholders. The Group will continue to ensure effective communication and maintain good relationship with each of its key stakeholders.

## RESULTS AND APPROPRIATIONS

The results of the Group for the year ended 31 March 2018 are set out in the consolidated statement of profit or loss and other comprehensive income on page 46.

The Board recommends the payment of a final dividend of HK0.15 cent per Share for the year ended 31 March 2018. Subject to the approval of the Shareholders at the AGM, the proposed final dividend will be posted on Monday, 20 August 2018 by ordinary mail to the Shareholders whose names appear on the register of members of the Company on Monday, 6 August 2018. Based on 480,400,000 Shares in issue as of the date of this report, the total dividend will amount to approximately HK\$0.7 million.

## ANNUAL GENERAL MEETING

The AGM will be held on Friday, 27 July 2018. A notice convening the meeting will be issued and sent to the Shareholders in due course.

# REPORT OF THE DIRECTORS

## CLOSURE OF REGISTER OF MEMBERS

For determining the entitlement to attend and vote at the AGM, the register of members of the Company will be closed from Tuesday, 24 July 2018 to Friday, 27 July 2018, both dates inclusive, during which period no transfer of Shares can be registered. In order to be eligible to attend and vote at the AGM, all transfers accompanied by the relevant share certificates must be lodged with the Company's branch share registrar and transfer office in Hong Kong, Tricor Investor Services Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:30 p.m on Monday, 23 July 2018.

For determining the entitlement to the proposed final dividend, the register of members of the Company will be closed from Thursday, 2 August 2018 to Monday, 6 August 2018, both dates inclusive, during which period no transfer of Shares will be registered. In order to qualify for the entitlement to the proposed final dividend, all transfers of Shares, accompanied by the relevant share certificates, must be lodged with the Company's branch share registrar and transfer office in Hong Kong, Tricor Investor Services Limited at the above address for registration not later than 4:30 p.m on Wednesday, 1 August 2018.

## FINANCIAL SUMMARY

A summary of the published results, assets and liabilities of the Group for the last five financial years is set out on page 89. The summary does not form part of the audited consolidated financial statements.

## RESERVES

Movements in the reserves of the Group and the Company during the year are set out in the consolidated statement of changes in equity on page 49 and on page 88, respectively.

## PROPERTY, PLANT AND EQUIPMENT

Details of the movements during the year in the property, plant and equipment of the Group are set out in note 14 to the consolidated financial statements.

## BANK LOANS AND OTHER BORROWINGS

As at 31 March 2018, the Group did not have bank loans or other borrowings.

## SHARE CAPITAL

Details of the movements during the year in the share capital of the Company are set out in note 22 to the consolidated financial statements.

# REPORT OF THE DIRECTORS

## FUND RAISING ACTIVITY

On 26 February 2018, the Company entered into the subscription agreement (the “**Subscription Agreement**”) with a subscriber, Dragon Dragon Company Limited (灑龍文化有限公司), pursuant to which the Company has agreed to allot and issue and the subscriber has agreed to subscribe for 5,336,000 ordinary Shares at a subscription price of HK\$0.53 per Share on the terms and subject to the conditions set out in the Subscription Agreement. Such subscription price (of HK\$0.53 per subscription share) represented (i) the closing price of HK\$0.53 per Share as quoted on the Stock Exchange on 26 February 2018; and (ii) a discount of approximately 1.12% to the average closing price of approximately HK\$0.536 per Share as quoted on the Stock Exchange for the five trading days of the Shares immediately prior to 26 February 2018. The aggregate nominal value of the Shares subject to such subscription is HK\$53,360. The gross and net proceeds from such subscription will be approximately HK\$2,828,000 and HK\$2,678,000, respectively, and is expected to be used for the setting up and operation of the Ray Lui Centre or otherwise as general working capital of the Group. Subject to the fulfillment of the conditions precedent, the completion shall take place on 28 August 2018 or such other date as the parties may agree in the office of the Company or at such other place in such other manners as the parties may agree and each party shall perform its respective obligations as set out in the Subscription Agreement. The details of the Subscription Agreement (including but not limited to (i) the reason for entering in the Subscription Agreement; (ii) the nature and terms of the Subscription Agreement) are set out in the Company’s announcement dated 26 February 2018. The Subscription Agreement have not been completed as at the date these consolidated financial statements were authorised for issuance.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the year ended 31 March 2018, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company’s listed securities.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the articles of association of the Company (the “**Articles of Association**”) or the laws of the Cayman Islands that would oblige the Company to offer new Shares on a pro rata basis to existing Shareholders.

## DISTRIBUTABLE RESERVES OF THE COMPANY

Pursuant to the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands, share premium and retained profits of the Company are distributable to the shareholders. As at 31 March 2018, the Company’s reserves available for distribution to the Shareholders amounted to approximately HK\$55.4 million.

## MAJOR CLIENTS AND SUPPLIERS

For the year ended 31 March 2018, the percentage of revenue derived from our five largest clients in aggregate was less than 2% (2017: 2%).

For the year ended 31 March 2018, our largest supplier accounted for approximately 15.3% (2017: 17.7%) of our total purchases. For the year ended 31 March 2018, our five largest suppliers in aggregate accounted for approximately 59.4% (2017: 67.2%) of our total purchases.

# REPORT OF THE DIRECTORS

None of the Directors, their respective close associates or any Shareholders which to the Directors' knowledge own more than 5% of the Company's issued share capital had an interest in any of the Group's five largest suppliers during the year ended 31 March 2018.

## DIRECTORS

The Directors during the year and up to the date of this report were as follows:

### Executive Directors

Dr. Kong Kwok Leung (*Chairman and Chief Executive Officer*)  
Ms. Tsui Kan (appointed on 1 March 2018)  
Mr. Lo Kwok Bun (*Chief Executive Officer*) (resigned on 1 March 2018)  
Ms. Kong Chung Wai  
Ms. Sin Chui Pik Christine

### Independent Non-executive Directors

Mr. Chan Cheong Tat  
Mr. Lee Ka Lun  
Mr. Leung Siu Cheung

Pursuant to the Articles of Association, Ms. Kong Chung Wai and Mr. Lee Ka Lun will retire and, being eligible, offer themselves for re-election at the forthcoming AGM. Ms. Tsui Kan will hold office until the AGM and, being eligible, offer herself for re-election at the AGM.

## DIRECTORS' SERVICE CONTRACTS

Each of the executive Directors has entered into a service agreement with the Company for an initial term of three years commencing from the date of the Listing (and, for Ms. Tsui Kan and Ms. Sin Chui Pik Christine, commencing from 1 March 2018 and 1 January 2017, respectively) and continuing thereafter until terminated by either party by giving not less than three months' notice in writing to the other.

Each of the independent non-executive Directors has entered into a service agreement with the Company for a term of three years commencing from the date of the Listing, provided that either the Company or the independent non-executive Directors may terminate such appointment at any time by giving at least three months' notice in writing to the other.

Save as aforesaid, none of the Directors proposed for re-election at the forthcoming AGM of the Company has a service contract with the Company or any of its subsidiaries which is not determinable by the Company within one year without payment of compensation (other than statutory compensation).

There are no directors' service contracts that are exempt under Rule 17.91 of the GEM Listing Rules.

## DIRECTORS' INTERESTS IN CONTRACTS

Save as disclosed in note 26 to the consolidated financial statements and those exempted from the reporting, annual review, announcement and independent Shareholders' approval requirements under the GEM Listing Rules, no contract of significance to the business of the Group to which the Company, its holding companies, its subsidiaries, or its controlling Shareholders was a party subsisted at the end of the year or at any time during the year ended 31 March 2018, and no Directors are or were materially interested either directly or indirectly in any such contract.

# REPORT OF THE DIRECTORS

## INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received, from each of the independent non-executive Directors, an annual confirmation of his independence pursuant to Rule 5.09 under the GEM Listing Rules. The Company considers all of the independent non-executive Directors are independent.

## MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Group were entered into or existed during the year ended 31 March 2018.

## PERMITTED INDEMNITY PROVISION

A permitted indemnity provision for the benefit of the Directors is currently in force and was in force during the year ended 31 March 2018. The Company has arranged for appropriate insurance cover for Directors' and officers' liabilities in respect of legal actions against its Directors and senior management arising out of corporate activities.

## EMOLUMENT POLICY

We have established a remuneration committee (the "**Remuneration Committee**") in compliance with the GEM Listing Rules. The primary duties of the Remuneration Committee are to review and make recommendations to the Board on the remuneration policy and other remuneration related matters, including benefits-in-kind and other compensation payable to the Directors and senior management, after consultation with the chairman and/or chief executive officer of the Company.

Under the remuneration policy of the Company, the Remuneration Committee will consider factors such as corporate and individual performance, salaries paid by comparable companies, time commitment, responsibilities and employment conditions elsewhere in the Group in assessing the amount of remuneration payable to the Directors and senior management.

## NON-COMPETITION UNDERTAKINGS

Pursuant to the deed of non-competition dated 11 December 2014, each of Dr. Kong Kwok Leung ("**Dr. Kong**") and Topline Worldwide Limited ("**Topline**"), a company wholly-owned by Dr. Kong has jointly and severally agreed and undertaken with the Company (for the benefit of itself and each of its subsidiaries), inter alia, that with effect from the date of the deed of non-competition until the earlier of the date on which Dr. Kong and Topline cease to be controlling Shareholders of the Group and the date on which the Shares cease to be listed on the Stock Exchange, he/it will not and will procure that none of his/its associates (other than the Group) will, on its own account or with each other or in conjunction with or on behalf of any person, firm or company, carry on or be engaged in, or be interested in, directly or indirectly, whether as a shareholder (other than being a director or a shareholder of the Group or its subsidiaries), director, employee or otherwise, in any business that competes or may compete, directly or indirectly, with any businesses as may from time to time be carried on by the Group in Hong Kong (other than as a holder of not more than 5% of the issued Shares or stock of any class or debentures of any company listed on any recognised stock exchange).

## COMPETING INTERESTS

The Directors are not aware of any business or interest of the Directors nor the controlling Shareholders of the Company nor any of their respective close associates (as defined under the GEM Listing Rules) that competes or may compete, either directly or indirectly, with the business of the Group, or of any other conflicts of interest which any such person has or may have with the Group during the year ended 31 March 2018.

# REPORT OF THE DIRECTORS

## DISCLOSURE OF INTERESTS

### (A) Directors' and Chief Executive' Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 31 March 2018, the interests and short positions of the Directors and chief executive of the Company in the Shares, underlying Shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")), as recorded in the register maintained by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the required standard of dealings by directors of listed issuers as referred to in Rules 5.46 to 5.67 of the GEM Listing Rules were as follows:

#### Long position

##### (a) Ordinary Shares of the Company

Name of Director	Capacity/Nature of interest	Number of Shares	Percentage of issued Share capital
Dr. Kong ( <i>note</i> )	Interest in a controlled corporation	274,865,400	57.22%

*Note:* The 274,865,400 Shares are registered in the name of Topline. Under the SFO, Dr. Kong is deemed to be interested in all the Shares registered in the name of Topline.

##### (b) Options to subscribe for ordinary Shares of the Company

Particulars of the Directors' interests in Share Option Scheme were as follows:

Name of Director	Grant date	Exercise price per Share	Vesting period	Exercise period	Number of share options		
					As at 1.4.2017	Lapsed	As at 31.3.2018
Chan Cheong Tat	17.08.2015	0.67	17.08.2015–16.08.2016	17.08.2016–16.08.2017	400,000	(400,000)	–
Lee Ka Lun	17.08.2015	0.67	17.08.2015–16.08.2016	17.08.2016–16.08.2017	400,000	(400,000)	–
Leung Siu Cheung	17.08.2015	0.67	17.08.2015–16.08.2016	17.08.2016–16.08.2017	400,000	(400,000)	–
					1,200,000	(1,200,000)	–

Save as disclosed above, as at 31 March 2018, none of the Directors and chief executive of the Company had any interests or short positions in any Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the required standard of dealings by directors of listed issuers as referred to in Rules 5.46 to 5.67 of the GEM Listing Rules.

# REPORT OF THE DIRECTORS

## (B) Substantial Shareholders' and Other Persons' Interests and Short Positions in Shares and Underlying Shares

As at 31 March 2018, the following persons (other than a Director or chief executive of the Company) had interests or short positions in the Shares and underlying Shares of the Company as recorded in the register required to be kept under Section 336 of the SFO:

### *Long position in the ordinary Shares of the Company*

Name	Capacity/Nature of interest	Number of Shares	Percentage of issued Share capital
Topline ( <i>note a</i> )	Beneficial owner	274,865,400	57.22%
Rich Unicorn ( <i>note b</i> )	Beneficial owner	80,000,000	16.65%
Fullshare ( <i>note b</i> )	Interest in a controlled corporation	80,000,000	16.65%
Magnolia Wealth ( <i>note b</i> )	Interest in a controlled corporation	80,000,000	16.65%
Mr. Ji ( <i>note b</i> )	Interest in a controlled corporation	80,000,000	16.65%

#### *Notes:*

- (a) The entire issued share capital of Topline is beneficially owned by Dr. Kong. Therefore, Dr. Kong is deemed to be interested in all the Shares of the Company held by Topline.
- (b) Rich Unicorn Holdings Limited ("**Rich Unicorn**"), a company incorporated in the British Virgin Islands with limited liability, is beneficially owned by Fullshare Holdings Limited ("**Fullshare**") whose issued shares are listed on the Stock Exchange (stock code: 607). Fullshare is in turn owned as to 46.58% by Magnolia Wealth International Limited ("**Magnolia Wealth**"), a company incorporated in the British Virgin Islands with limited liability, whose entire issued share capital is beneficially owned by Mr. Ji Changqun ("**Mr. Ji**"). In addition, Mr. Ji holds 4.77% of Fullshare directly as the beneficial owner. Therefore, Fullshare, Magnolia Wealth and Mr. Ji are deemed to be interested in all the Shares held by Rich Unicorn.

Save as disclosed above, as at 31 March 2018, no other interests or short positions in the Shares or underlying Shares of the Company were recorded in the register required to be kept by the Company under Section 336 of the SFO.

# REPORT OF THE DIRECTORS

## SHARE OPTION SCHEME

The Company adopted the Share Option Scheme on 3 December 2014 to provide incentive and/or to reward eligible persons for their contribution to, and continuing efforts to promote the interest of, the Group. The terms of the Share Option Scheme are in accordance with the provisions of Chapter 23 of the GEM Listing Rules. The following is a summary of the principal terms of the Share Option Scheme:

### (a) Purpose of the Share Option Scheme

The purpose of the Share Option Scheme is to provide incentive and/or to reward eligible persons for their contribution to, and continuing efforts to promote the interest of, the Group.

### (b) Who may join

Subject to the terms of the Share Option Scheme, the Board shall be entitled to make an offer to any employee (whether full time or part-time employee) of the Company and its subsidiaries; any executive Directors and non-executive Directors (including independent non-executive Directors) of the Company and any of its subsidiaries; and any person or entity acting in their capacities as advisers or consultants or other contractors or business partners of the Group.

### (c) Maximum number of Shares

The total number of Shares in respect of which options may be granted under the Share Option Scheme and any other share options schemes of the Company shall not exceed 10% of the total number of Shares in issue at the Listing date, which is 40,000,000 Shares, being 8.3% of the issued share capital of the Company as at the date of this annual report, unless the Company seeks the approval of the Shareholders in general meeting for refreshing the 10% limit under the Share Option Scheme.

### (d) Maximum entitlement of each eligible person

No option shall be granted to any eligible person if any further grant of options would result in the Shares issued and to be issued upon exercise of all options granted and to be granted to such person (including exercised, cancelled and outstanding options) in the 12-month period up to and including such further grant would exceed 1% of the total number of Shares in issue.

### (e) Time of acceptance and exercise of an option

An offer of grant of an option may be accepted by an eligible person within the date as specified in the offer issued by the Company, being a date not later than 21 days after (i) the date on which the offer was issued, or (ii) the date on which the conditions (if any) for the offer are satisfied, provided that such date shall not be more than 10 years after the date of adoption of the Share Option Scheme.

A consideration of HK\$1 is payable for each acceptance of grant of option(s). Such consideration shall generally not be refundable.

Subject to the other provisions of the Share Option Scheme, an option may be exercised in whole or in part by the grantee (or his personal representatives) at any time before the expiry of the period to be determined and notified by the Board to the grantee which in any event shall not be longer than 10 years commencing on the offer date and expiring on the last day of such 10-year period subject to the provisions for early termination as contained in the Share Option Scheme and provided that the Board may determine the minimum period for which the option has to be held or other restrictions before the exercise of the subscription right attaching thereto.

## REPORT OF THE DIRECTORS

### **(f) Subscription price for Shares**

The subscription price of a Share in respect of any particular option granted under the Share Option Scheme shall be a price determined by the Board and notified to an eligible person, and shall be at least the highest of:

- (1) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the offer date, which must be a business day;
- (2) the average of the closing price of the Shares as stated in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the offer date; and
- (3) the nominal value of a Share.

### **(g) Period of the Share Option Scheme**

Subject to earlier termination by the Company in general meeting or the Board, the Share Option Scheme shall be valid and effective for a period of 10 years commencing on the date of adoption of the Share Option Scheme, after which period no further option shall be granted. Subject to the above, in all other respects, in particular, in respect of options remaining outstanding on the expiration of the 10-year period referred to in this paragraph, the provisions of the Share Option Scheme shall remain in full force and effect.

As at 31 March 2018, no share options were outstanding under the Share Option Scheme.

## **AUDIT COMMITTEE**

The Company had established the Audit Committee on 3 December 2014 with written terms of reference in compliance with the GEM Listing Rules. Details of the role and work performed by the committee are set out in the Corporate Governance Report.

The Audit Committee has reviewed the audited consolidated financial statements of the Group for the year ended 31 March 2018 and is of the view that such results complied with the applicable accounting standards, the GEM Listing Rules and other applicable legal requirements, and that adequate disclosure has been made.

## **RETIREMENT BENEFIT SCHEMES**

Other than operating a Mandatory Provident Fund Scheme under the Mandatory Provident Fund Schemes Ordinance, the Group has not operated any other retirement benefit schemes for its employees. Particulars of the retirement benefit schemes are set out in note 23 to the consolidated financial statements.

## **RELATED PARTY TRANSACTIONS**

Details of related party transactions of the Group during the year ended 31 March 2018 are set out in note 26 to the consolidated financial statements. Such transactions were fully exempt from the reporting, announcement, annual review and independent Shareholders' approval requirements under Chapter 20 of the GEM Listing Rules.

# REPORT OF THE DIRECTORS

## EQUITY-LINKED AGREEMENT

Save as disclosed in the Share Option Scheme above, no equity-linked agreements were entered into during the year ended 31 March 2018 or subsisted as at 31 March 2018.

## SUFFICIENCY OF PUBLIC FLOAT

As at the date of this report, based on the information that is publicly available to the Company and to the best knowledge of the Directors, the Directors confirm that the Company maintained the amount of public float as required under the GEM Listing Rules.

## EVENTS AFTER THE REPORTING PERIOD

On 8 June 2018, the Group had entered into a sale and purchase agreement with an independent third party to acquire 51% interest in Massada Medicspa, which offering extensive range of professional services from medical skin care treatments to relaxing facial massages and body treatments in a luxurious and relaxing environment.

On 9 June 2018, the Group opened its anti-aging centre, with the brand “Ray Lui’s Anti-aging & Health Management Centre”, in Tsim Sha Tsui. Ray Lui Centre is ultimately owned as to 51%, 43% and 6% by the Group, Mr. Lui and his spouse, and another independent third party, respectively. Ray Lui Centre aims to provide quality and comprehensive medical aesthetic treatment that helps our clients to stay healthy and young.

## AUDITOR

Messrs. Deloitte Touche Tohmatsu was appointed by the Board as the auditor of the Company and there has been no change in auditor since the date of the Listing.

Messrs. Deloitte Touche Tohmatsu will retire, and being eligible, offer themselves for re-appointment at the forthcoming AGM. A resolution for their re-appointment as auditor of the Company will be proposed at the forthcoming AGM. The consolidated financial statements for the year ended 31 March 2018 have been audited by Messrs. Deloitte Touche Tohmatsu.

By Order of the Board  
**Dr. Kong Kwok Leung**  
*Chairman and Executive Director*

15 June 2018

# CORPORATE GOVERNANCE REPORT

## CORPORATE GOVERNANCE PRACTICES

The Board is committed to maintaining a good corporate governance standard, with the chairman being primarily responsible for establishing relevant practices and procedures. The Board believes that a good corporate governance standard will provide a framework for the Group to formulate its business strategies and policies, and manage the associated risks through effective internal control procedures. It will also enhance the transparency of the Group and strengthen accountability to the Shareholders and creditors. Therefore the Board has reviewed and will continue to review and improve the Company's corporate governance practices from time to time.

The Company adopted the Corporate Governance Code (the "**CG Code**") contained in Appendix 15 to the GEM Listing Rules as its own code of corporate governance and, save as disclosed in the section headed "Chairman and Chief Executive" below, the Board is satisfied that the Company had complied with the CG Code during the year 31 March 2018.

## DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code of conduct regarding securities transactions by the Directors, its employees, and the directors and employees of its subsidiaries and holding companies, who may likely possess inside information on the Company or its securities, on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. The Company had also made specific enquiry of all the Directors and the Company was not aware of any non-compliance with the required standard of dealings regarding securities transactions by the Directors during the year ended 31 March 2018.

## BOARD OF DIRECTORS

### Board Composition

As at 31 March 2018, the Board comprised of four executive Directors and three independent non-executive Directors. The composition of the Board is as follows:

#### Executive Directors

Dr. Kong (*Chairman and Chief Executive Officer*)

Ms. Tsui Kan

Ms. Kong Chung Wai

Ms. Sin Chui Pik Christine

#### Independent Non-executive Directors

Mr. Chan Cheong Tat

Mr. Lee Ka Lun

Mr. Leung Siu Cheung

# CORPORATE GOVERNANCE REPORT

## Functions, Roles and Responsibilities of the Board

The Board is responsible for leadership and control of the Group and is collectively responsible for promoting the success of the Group by directing and supervising the Group's affairs. The Board focuses on formulating the Group's overall strategies, authorising the development plan and budget; monitoring financial and operating performance; reviewing the effectiveness of the internal control system; supervising and managing management's performance of the Group; and setting the Group's values and standards. The Board delegates the day-to-day management, administration and operation of the Group to the chief executive officer of the Company and senior management. The delegated functions are reviewed by the Board periodically to ensure that they accommodate the needs of the Group. The abovementioned personnel should report back and obtain prior approval from the Board before making any significant decisions or entering into any significant commitments on the Company's behalf, and they may not exceed any authority given to them by resolutions of the Board or the Company.

The independent non-executive Directors bring a wide range of business and financial expertise, experience and independent judgement to the Board, on issues of strategic direction, policies, development, performance and risk management. Through active participation in Board meetings, taking the lead in managing issues involving potential conflict of interests and serving on Board committees, they scrutinise the Company's performance in achieving corporate goals and objectives and monitor performance reporting. By doing so, they are able to contribute positively to the Company's strategy and policies through independent, constructive and informed comments at Board and committee meetings.

Each Director has confirmed that he/she can give sufficient time and attention to the Company's affairs, and has regularly provided information on the number and nature of offices held in public companies or organisations and other significant commitments, including the identity of such companies or organisations and an indication of the time involved.

The Company has arranged appropriate insurance cover for Directors' liabilities in respect of legal actions against them for corporate activities.

## Board/Board Committee Meetings

The Board regularly meets in person or through other electronic means of communication at least four times a year to, among other matters, review past financial and operating performance and discuss the Group's direction and strategy. An agenda and accompanying papers together with all appropriate information are sent to all Directors at least three days before each Board or committee meeting so as to ensure timely access to relevant information. Appropriate notice of at least 14 days for regular Board meetings and reasonable notice for other Board committee meetings are given to all Directors, who are all given an opportunity to attend and include matters in the agenda for discussion. Senior management is invited to join Board meetings to enhance communication between the Board and management; the Board and each Director also have separate and independent access to senior management whenever necessary. The company secretary of the Company (the "**Company Secretary**") takes detailed minutes of the meetings and keeps records of matters discussed and decisions resolved at the meetings, including any concerns raised or dissenting views expressed by Directors, and the voting results of Board meetings fairly reflect Board consensus. Both draft and final versions of the minutes are sent to all Directors for their comments and records respectively, within a reasonable time after each meeting, and such minutes are open for inspection with reasonable advance notice by any Director. Directors are entitled to have access to board papers and related materials, and any queries will be responded to fully.

# CORPORATE GOVERNANCE REPORT

Upon reasonable request to the Board, the Directors can seek independent professional advice in performing their duties at the Company's expense, if necessary. According to the current Board's practice, should a potential conflict of interest involving a substantial Shareholder or Director arise, the matter is discussed in a Board meeting, as opposed to being dealt with by written resolution. Independent non-executive Directors with no conflict of interest should be present at such meetings. When the Board considers any proposal or transaction in which a Director has a conflict of interest, the Director declares his interest and abstains from voting.

## Directors' Attendance at Board/Board Committee Meetings

A summary of all Directors' attendance at the Board meeting, Board committee meetings and general meeting held during the year ended 31 March 2018 is set out in the following table:

Name of Director	Number of meetings attended				General meeting
	Board meetings	Audit Committee meetings	Remuneration Committee meetings	Nomination Committee meetings	
<b>Executive Directors</b>					
Dr. Kong	7/7	N/A	3/3	2/2	1/1
Ms. Tsui Kan	N/A	N/A	N/A	N/A	N/A
Mr. Lo Kwok Bun	6/7	N/A	3/3	N/A	1/1
Ms. Kong Chung Wai	7/7	N/A	N/A	2/2	1/1
Ms. Sin Chui Pik Christine	7/7	6/6	3/3	2/2	1/1
<b>Independent Non-executive Directors</b>					
Mr. Chan Cheong Tat	7/7	6/6	3/3	2/2	1/1
Mr. Lee Ka Lun	6/7	6/6	2/3	1/2	1/1
Mr. Leung Siu Cheung	7/7	6/6	3/3	2/2	1/1

## CORPORATE GOVERNANCE FUNCTIONS

No corporate governance committee of the Company has been established. In compliance with code provision D.3 of the CG Code, the Board as a whole is responsible for performing the corporate governance duties including: (a) to develop and review the Company's policies and practices on corporate governance; (b) to review and monitor the training and continuous professional development of Directors and senior management; (c) to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements; (d) to develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and Directors; and (e) to review the Company's compliance with the CG Code and disclosure in the Corporate Governance Report.

# CORPORATE GOVERNANCE REPORT

## CHAIRMAN AND CHIEF EXECUTIVE

In accordance with provision A.2.1 of the CG Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual and their respective responsibilities should be clearly defined in writing. Dr. Kong is the chairman of the Board and the chief executive officer of the Company who is primarily responsible for providing leadership to the Board, overseeing the overall operation of the Group and leading and directing the Group's overall business and development strategies. Dr. Kong also chairs the Board and nomination committee (the "**Nomination Committee**") meetings and briefs the Board members and Nomination Committee members on the issues arising at the respective meetings to ensure that Directors receive adequate information in a timely manner which is accurate, clear, complete and reliable. He encourages all Directors to make full and active contribution to the Board's affairs and takes the lead to ensure that it acts in the Company's best interest. He aims to ensure constructive relations between executive and non-executive Directors. Being aware of the said deviation from code provision A.2.1, the Board believes that with the support of the management, vesting the roles of both chairman of the Board and the chief executive officer of the Company in Dr. Kong, the founder of the Group, can facilitate the execution of the Group's business strategies and boost effectiveness of its operation. In addition, the Board is also supervised by three independent non-executive Directors. The Board considers that the present structure will not impair the balance of power and authority between the Board and the management of the Group as the Board assumes collective responsibility on the decision-making process of the Company's business strategies and operation. The Directors will meet regularly to consider major matters affecting the operations of the Group.

Code provision A.2.7 of the CG Code requires the chairman of the Board to hold meetings at least annually with the non-executive Directors (including independent non-executive Directors) without the executive Directors present. During the year ended 31 March 2018, four meetings between the chairman of the Board and the non-executive Directors were held. All independent non-executive Directors attended the meetings.

## APPOINTMENT AND RE-ELECTION OF DIRECTORS

Each of the executive Directors has entered into a service agreement with the Company for an initial term of three years commencing from the date of the Listing (and, for Ms. Tsui Kan and Ms. Sin Chui Pik Christine, commencing from 1 March 2018 and 1 January 2017, respectively) and continuing thereafter until terminated by either party by giving not less than three months' notice in writing to the other.

Each of the independent non-executive Directors has entered into a service agreement with the Company for a term of three years commencing from the date of the Listing, provided that either the Company or the independent non-executive Directors may terminate such appointment at any time by giving at least three months' notice in writing to the other.

By virtue of article 16.2 of the Articles of Association, the Directors shall have power at any time and from time to time to appoint any person to be a Director, either to fill a casual vacancy or as an addition to the existing Directors. In compliance with the code provision A.4.2 of the CG Code, any Director so appointed shall hold office only until the next general meeting of the Company and shall then be eligible for re-election at that meeting. The Board has delegated the power to the Nomination Committee to make recommendations to the Board on the appointment and re-appointment of Directors. The responsibilities of the Nomination Committee are set out in the sub-heading "Nomination Committee" below. Directors to be appointed will have a formal letter of appointment setting out the key terms and conditions of their appointment.

# CORPORATE GOVERNANCE REPORT

In compliance with the code provision A.4.2 of the CG Code, every Director shall be subject to retirement by rotation at least once every three years. Furthermore, pursuant to article 16.18 of the Articles of Association, at every annual general meeting of the Company one-third of the Directors for the time being shall retire from office by rotation. A retiring Director shall retain office until the close of the meeting at which he/she retires and shall be eligible for re-election thereat.

## DIRECTORS' CONTINUOUS PROFESSIONAL DEVELOPMENT

According to the code provision A.6.5 of the CG Code, all Directors shall participate in continuous professional development to develop and refresh their knowledge and skills to ensure their contribution to the Board remains informed and relevant. The Company would arrange and/or introduce suitable training and information for the Directors to ensure they are fully aware of their responsibilities under statute and common law, the GEM Listing Rules and other applicable legal and regulatory requirements. During the year ended 31 March 2018, the Company had arranged a seminar on the GEM Listing Rules, the Hong Kong Companies Ordinance (the "**Companies Ordinance**") and the SFO for the Directors. All Directors attended the seminar.

All Directors, namely Dr. Kong, Ms. Tsui Kan, Mr. Lo Kwok Bun, Ms. Kong Chung Wai, Ms. Sin Chui Pik Christine, Mr. Chan Cheong Tat, Mr. Lee Ka Lun and Mr. Leung Siu Cheung, have confirmed that they had participated in continuous professional development by attending seminars and reading materials during the year ended 31 March 2018, and have provided a record of their training to the Company, in compliance with the code provision A.6.5 of the CG Code.

## BOARD COMMITTEES

The Board has established three committees, namely, the Audit Committee, the Remuneration Committee and the Nomination Committee, to oversee particular aspects of the Company's affairs. All Board committees are established with written terms of reference, which have complied with the CG Code and are available on the Stock Exchange website at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company's website at [www.medicsskin.com](http://www.medicsskin.com) and are available to Shareholders upon request. The Board committees are provided with sufficient resources to discharge their duties and, upon reasonable request, are able to seek independent professional advice in appropriate circumstances, at the Company's expense. The Board committees will report back to the Board on their decisions or recommendations.

## AUDIT COMMITTEE

The Company had established the Audit Committee on 3 December 2014 with written terms of reference in compliance with the GEM Listing Rules. The primary duties of the Audit Committee are to review and supervise the financial reporting process and internal control system of the Company, make recommendations to the Board on the appointment, reappointment and removal of the external auditor, and review the Company's financial information.

The Audit Committee currently consists of three independent non-executive Directors, namely, Mr. Chan Cheong Tat, Mr. Lee Ka Lun and Mr. Leung Siu Cheung. Mr. Chan Cheong Tat is the chairman of the Audit Committee.

During the year ended 31 March 2018, six meetings of the Audit Committee were held to review and discuss the annual/interim/quarterly results and continuing connected transactions of the Group and discuss with the external auditor regarding the audit approach, and the nature and scope of the audit for the year ended 31 March 2018. Two meetings were attended by the Company's external auditor so that the members of the Audit Committee could exchange their views and concerns on the financial reporting process of the Group with the auditors. All members of the Audit Committee attended the meetings.

# CORPORATE GOVERNANCE REPORT

The Audit Committee has reviewed the consolidated financial statements of the Group for the year ended 31 March 2018 and this report and is of the view that such results complied with the applicable accounting standards, the GEM Listing Rules and other applicable legal requirements, and that adequate disclosure had been made. The Audit Committee has also reviewed the effectiveness of the internal control system of the Group, as detailed in the section headed "Internal Control and Risk Management" below.

## REMUNERATION COMMITTEE

The Company had established the Remuneration Committee on 3 December 2014 with written terms of reference in compliance with the GEM Listing Rules.

The primary duties of the Remuneration Committee are to review and make recommendations to the Board on the remuneration policy and other remuneration related matters, including benefits-in-kind and other compensation payable to the Directors and senior management.

The Remuneration Committee currently consists of two executive Directors and three independent non-executive Directors, namely, Dr. Kong, Ms. Sin Chui Pik Christine, Mr. Chan Cheong Tat, Mr. Lee Ka Lun and Mr. Leung Siu Cheung. Mr. Leung Siu Cheung is the chairman of the Remuneration Committee.

During the year ended 31 March 2018, three meetings of the Remuneration Committee was held. The meetings of the Remuneration Committee were held to make recommendations to the Board on the Company's policy and structure for remuneration of the Directors and the senior management and on the establishment of a procedure for developing policy on such remuneration; to determine the remuneration packages of all the executive Directors and the senior management; and to make recommendations to the Board on the remuneration of the independent non-executive Directors. Details of the attendance of the members of the Remuneration Committee in the said meeting are set out under the sub-heading "Directors' Attendance at Board/Board Committee Meetings" above.

## NOMINATION COMMITTEE

The Company had established the Nomination Committee on 3 December 2014 with written terms of reference in compliance with the GEM Listing Rules. The primary duty of the Nomination Committee is to make recommendations to the Board regarding the structure, size and composition of the Board and candidates to fill vacancies on the Board.

The Nomination Committee currently consists of two executive Directors and three independent non-executive Directors, namely, Dr. Kong, Ms. Kong Chung Wai, Mr. Chan Cheong Tat, Mr. Lee Ka Lun and Mr. Leung Siu Cheung. Dr. Kong is the chairman of the Nomination Committee.

During the year ended 31 March 2018, two meetings of the Nomination Committee was held. The meeting of the Nomination Committee was held to review the structure and composition of the Board, and to review and make recommendations to the Board on adoption of the Board diversity policy. Details of the attendance of the members of the Nomination Committee in the said meeting are set out under the sub-heading "Directors' Attendance at Board/Board Committee Meetings" above.

# CORPORATE GOVERNANCE REPORT

The Board adopted the Board diversity policy which aims to set out its approach to achieve diversity on the Board. The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance. The Board has in its composition a balance of skills, expertise, qualifications, experience and diversity of perspectives necessary for independent decision making and fulfilling its business needs. The Board will consider a number of aspects when selecting candidates, including but not limited to gender, age, cultural and educational background, professional experience, skills, knowledge and length of service. All Board appointments will ultimately be based on merit and the contribution that the selected candidates will bring to the Board, having due regard for the benefits of diversity on the Board.

## **ACCOUNTABILITY AND AUDIT**

### **Financial Reporting**

The Board is responsible for overseeing the preparation of financial statements on a going concern basis, with supporting assumptions or qualifications as necessary, for each financial period with a view to ensuring that such financial statements give a true and fair view of the state of affairs of the Group and of the results and cash flow for the financial year.

Management of the Company has provided such explanation and information to the Board to enable the Board to make an informed assessment of the financial and other information put before the Board for approval. This includes monthly management updates to the Board, with a balanced, understandable and sufficiently detailed assessment of the Company's performance, position and prospects, enabling the Board and each Director to discharge their duties under the GEM Listing Rules.

The Group accounts are prepared in accordance with the GEM Listing Rules, the Companies Ordinance, all relevant statutory requirements and applicable accounting standards. The Group has selected appropriate accounting policies and has applied them consistently based on prudent and reasonable judgements and estimates. The Directors endeavor to ensure a balanced, clear and understandable assessment of the Group's position and prospects in the annual reports, interim reports, quarterly reports, price-sensitive announcements and other disclosures required under the GEM Listing Rules and other regulatory requirements.

The Directors acknowledge their responsibility for the preparation of consolidated financial statements of the Group that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the disclosure requirements of the GEM Listing Rules and the Companies Ordinance, and for such internal control as the Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

The responsibility of the Company's auditor, Messrs. Deloitte Touche Tohmatsu, is set out in the section headed "Independent Auditor's Report" on pages 45 to 48 of this report.

# CORPORATE GOVERNANCE REPORT

## Internal Control and Risk Management

The Board is responsible for maintaining a sound and effective internal control system to safeguard the Company's assets and Shareholders' interests. The Group has the Audit Committee to assist the Board by providing independent view of the effectiveness of the financial reporting process and internal control and risk management systems, and overseeing the audit process.

The Board convened meetings periodically to discuss business risk, financial risk, compliance risks and operation and other risks. The Board, through the Audit Committee, has conducted a review of the effectiveness of the internal control system of the Group, covering all material controls such as financial, operational and compliance controls and risk management functions, and considered that the internal control system and procedures of the Group, including the adequacy of resources, qualifications and experience of staff of the accounting and financial reporting function, and their training programs and budget, are adequate and effective and have complied with the provisions of the CG Code during the year.

The Company has engaged Shinewing Risk Services Limited as the internal auditor of the Group.

## AUDITOR'S REMUNERATION

The Audit Committee is responsible for making recommendation to the Board on the appointment, reappointment and removal of the external auditor, and to approve the remuneration and terms of engagement of the external auditor, and any questions of its resignation or dismissal.

Messrs. Deloitte Touche Tohmatsu was appointed by the Board as the auditor of the Company. The remuneration paid or payable to Deloitte Touche Tohmatsu for services rendered for the year ended 31 March 2018 were as follows:

	<i>HK\$'000</i>
Audit services	590
Non-audit services	
– other service (review of preliminary results announcement)	10

# CORPORATE GOVERNANCE REPORT

## COMPANY SECRETARY

Ms. Sin Chui Pik Christine (“**Ms. Sin**”) was appointed by the Board as the Company Secretary on 23 June 2014. The biographical details of Ms. Sin are set out under the section headed “Biographical Details of Directors and Senior Management” in this report.

The primary duties of the Company Secretary include, but are not limited to, the following: (a) to ensure the Board procedures are followed and that the activities of the Board are carried out efficiently and effectively; (b) to assist the chairman to prepare agendas and Board papers for meetings and disseminate such documents to the Directors and Board committees in a timely manner; (c) to timely disseminate announcements and information relating to the Group; and (d) to maintain formal minutes of the Board meetings and other Board committee meetings.

Ms. Sin has confirmed that she had received no less than 15 hours of relevant professional training for the year ended 31 March 2018, in compliance with Rule 5.15 of the GEM Listing Rules.

## SHAREHOLDERS’ RIGHTS

The general meetings of the Company provide an opportunity for communication between the Shareholders and the Board. An annual general meeting of the Company shall be held in each year and at the place as may be determined by the Board. Each general meeting, other than an annual general meeting, shall be called an extraordinary general meeting (“**EGM**”).

To ensure compliance with the CG Code, the notice of the meeting, the annual report and the circular containing information on the proposed resolutions will be sent to the Shareholders at least 20 clear business days before the annual general meeting. Voting at the forthcoming AGM will be by way of a poll. An explanation of the detailed procedures of conducting a poll will be provided to the Shareholders at the commencement of the AGM to ensure that the Shareholders are familiar with such procedures.

Poll results will be counted by the Company’s Hong Kong branch share registrar and transfer office, Tricor Investor Services Limited, and will be posted on the websites of the Company and of the Stock Exchange on the day the shareholders’ meeting is held. The general meetings of the Company provide an opportunity for communication between the Shareholders and the Board. The chairman of the Board as well as the chairmen of the Remuneration Committee, the Nomination Committee and the Audit Committee, or in their absence, other members of the respective committees, are available to answer questions at the Shareholders’ meetings. The Company will also arrange for the external auditor of the Company to attend the annual general meetings to answer relevant questions if necessary.

Separate resolutions are proposed at Shareholders’ meetings on each substantial issue, including the election of individual Directors.

## SHAREHOLDERS COMMUNICATION POLICY

The Company has established a shareholders communication policy to set out the Company’s procedures in providing the Shareholders and the investment community with ready, equal and timely access to balanced and understandable information about the Company, in order to enable the Shareholders to exercise their rights in an informed manner and to allow the Shareholders and the investment community to engage actively with the Company.

# CORPORATE GOVERNANCE REPORT

## Rights to convene an EGM

Pursuant to article 12.3 of the Articles of Association, any two or more members holding at the date of the deposit of the requisition not less than one-tenth of the paid-up capital of the Company carrying the right of voting at general meetings of the Company, shall at all times have the right, by written requisition sent to the Company's principal office as set out in the manner below, to require an EGM to be called by the Board for the transaction of any business specified in such requisition.

The written requisition must state the objects of the meeting, be signed by the requisitionist(s), be marked for the attention of the Board or the Company Secretary and be deposited at the Company's principal place of business in Hong Kong at 21st Floor, New World Tower II, 16-18 Queen's Road Central, Hong Kong.

If within 21 days from the date of the deposit of the requisition the Board fails to proceed to convene such meeting to be duly held within a further 21 days, the requisitionist(s) themselves or any of them representing more than one-half of the total voting rights of all of them may convene a meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Board provided that any meeting so convened shall not be held after the expiration of three months from the date of deposit of the requisition, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed by the Company to the requisitionist(s).

The notice period to be given to Shareholders for general meetings varies as follows:

- (a) At least 14 days' notice in writing if the proposal constitutes an ordinary resolution of the Company; and
- (b) At least 21 days' notice in writing if calling for an annual general meeting or the proposal constitutes a special resolution of the Company in EGM.

## Right to Put Enquiries to the Board

Shareholders have the right to put enquiries to the Board. All enquiries shall be in writing and sent by post to the principal place of business of the Company in Hong Kong or by e-mail to [christine.sin@medicskin.com](mailto:christine.sin@medicskin.com) for the attention of the Company Secretary.

## Right to Put Forward Proposals at General Meetings

There are no provisions allowing the Shareholders to propose new resolutions at the general meetings under the Cayman Islands Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised). However, the Shareholders may follow the procedure set out in the section headed "Rights to convene an EGM" above for including a resolution at an EGM. The requirements and procedures are set out above.

## Right to Propose a Person for Election as a Director

Detailed procedures for a Shareholder to propose a person for election as a Director are available on the Company's website.

## INVESTOR RELATIONS

The Company has established a range of communication channels between itself and its Shareholders, investors and other stakeholders. These include the annual general meeting, the annual, interim and quarterly reports, notices, announcements and circulars and the Company's website at [www.medicskin.com](http://www.medicskin.com).

## CONSTITUTIONAL DOCUMENTS

For the year ended 31 March 2018, there had been no significant change in the Company's constitutional documents.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

This report covers certain environmental and social responsibility aspects underlying the Group's business operation in Hong Kong during the year ended 31 March 2018 and is prepared with reference to the Environmental Social and Governance Reporting Guide as set out in Appendix 20 of the GEM Listing Rules (the "ESG Reporting Guide").

The Company has complied with the "Comply or explain" provisions set out in the ESG Reporting Guide during the year ended 31 March 2018.

For details of the Group's financial performance and corporate governance matters, please refer to other sections in the annual report of the Company of which this ESG Report forms part.

## METHODS OF COMMUNICATION WITH STAKEHOLDERS DURING THE REPORTING PERIOD

The Group places emphasis on stakeholders and their opinions on the business and ESG issues of the Group. To understand and respond to stakeholders' concern, the Group communicates with key stakeholders (including employees, investors, customers, suppliers, government and local groups) through different channels, such as meetings, general meetings, notices and announcements, annual report, official website, email, public events etc. While formulating operational strategies and ESG measures, the Group considers the expectations of stakeholders and continuously improves its performance through mutual cooperation.

## ENVIRONMENTAL PROTECTION POLICY

The Group regularly follows the latest environmental protection laws and regulations in Hong Kong. The management team has the overall responsibility for environmental protection matters. The management team reviews the Group's environmental compliance on a regular basis. The Group was not subject to any environmental claims, lawsuits, penalties or administrative sanctions during the reporting period.

### Hazardous Waste – Clinical Waste

In the course of business operation of the Group, in addition to the general emission of greenhouse gases ("GHG"), clinical waste is discharged during the provision of medical skin care services which causes potential influence on the environment and may expose the Group to relevant compliance risk. The Group exercises the greatest care possible in managing any clinical waste it may produce. The Group has policies and procedures in place for waste treatment in accordance with the Waste Disposal Ordinance (Cap. 354) (the "WDO") and the Water Disposal (Clinical Waste) (General) Regulation (Cap. 354O) (the "WDR"). To comply with the WDO and the WDR, all clinical waste is securely separated and collected by a licensed clinical waste collector and delivered to a licensed disposal facility. A detailed record of waste production and collection is also maintained in-house.

During the year ended 31 March 2018, approximately 59kg (intensity 30kg per Medicskin Centre) of clinical waste have been generated as a result of the Group's business operations. The Group complied with all applicable laws and regulation in relation to clinical waste in Hong Kong.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## Non-Hazardous Waste

In addition to clinical waste, the Group generates general non-hazardous waste during its operation, including paper, paper towels, masks, plastic gloves. After collection and classification, such wastes will eventually be collected and disposed by property management company. Recyclable waste (such as paper) will be recycled for reuse. With a view to minimize the environmental impact brought by these emission and wastes, the Group has adopted the following paper saving practices:

1. Using of recycled papers, and 100% recycling rate of ink and toner cartridges;
2. Setting duplex printing as the default mode for most networks printers;
3. Reminding employees to practice photocopying wisely;
4. Encouraging the employees to use both sides of paper;
5. Separating the paper waste from other waste for easier recycling; and
6. Placing boxes and trays besides photocopiers as containers to collect single-side paper for reuse purpose.

As a summary, the Group has discharged approximately 75,000 sheets (intensity 1,744 sheets per employee) of paper during the reporting period.

## Carbon Emission

The principal GHG emissions of the Group are generated from purchased electricity. The Group actively adopts electricity conservation and energy saving measures as well as other measures to reduce GHG emissions, including:

- Measures for environmental protection, energy conservation, and water saving. Relevant measures are described in “Electricity” and “Water” under section “Resources Consumption”
- Paper saving measures are described in the section “Non-Hazardous Waste”

As a summary, based on its electricity consumption alone, in terms of carbon dioxide equivalent, the total emission of the Group during the reporting period was 55,310 kgCO<sub>2</sub>e (intensity 1,286 kgCO<sub>2</sub>e per employee).

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## ***Resources Consumption***

The Group recognizes the importance of efficient use of resources consumption and aims to develop an energy saving cultures. By reducing the amount of energy consumption in its operations can lead to cost savings and reducing carbon footprint. The measures taken by the Group to promote efficient usage are discussed below:

## ***Electricity***

The major energy consumption of the Group during its daily operation is electricity consumption in our operation. The Group has adopted the following practices to achieve the goal of saving and using electricity effectively. During the reporting period, the Group has adopted the following practices:

1. The room temperature in Group's premises is monitored and regulated at 25 degree Celsius to maintain a balance between thermal comfort and electricity consumption;
2. Cleaning air-conditioning systems and dust filters regularly;
3. The lighting of our two Medicskin Centres was upgraded from traditional lighting to energy-saving LED lights. As of the end of the reporting period, the percentage of Medicskin Centres using LED lamps accounted for around 90% of the total;
4. Turn off facilities, lights, air-conditioning when not in use;
5. Activate "Sleep" mode in some of office equipment during office hours, including photocopiers and printers;
6. Turn off unnecessary equipment completely including computers; and
7. Make conference calls or use other electronic media to reduce travelling for business meetings.

As a summary, the Group reported a total consumption of approximately 73,151kWh (intensity of 1,701kWh per employee) of electricity during the reporting period.

## ***Water***

Payment for water usage has been included in the management fee to the landlords. Thus, consumption data of water cannot be obtained. Nevertheless, the Group regularly reminds and encourages its employees to use water efficiently. The Group implements water saving policy by posting reminders in premises to reduce waste on water usage.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## **SOCIAL Employment**

The Group has Code of Conduct Policy distributed to employees outlining expectations for employee's conduct, employee's right and benefit. We also set up relevant policies and arrangements for employees including but not limited to recruitment and promotion, compensation and dismissal, benefit programs and performance evaluation.

To attract, retain and motivate employees, the Group has devised a competitive compensation and benefits packages. In addition to the basic package, for instance annual leave, paid sick leave, severance payment, mandatory provident fund, employment compensation insurance, the Group also offers additional compensation and benefits such as paid leaves (study leave, personal emergency leave, marriage leave), group life insurance, year-end bonus, free skincare products, education sponsorship, medical treatments, deliver festive foods to employees during certain traditional festivals and beauty products discount to its employees.

The Group carries out regular performance assessment on a yearly basis, enabling employees to gain an accurate sense of their prospects and of potential future paths. Salaries are reviewed annually for each grade of employees by the management, to ensure that its remuneration packages remain competitive. This enable the Group to retain high quality employees and provide them with strong initiatives for performing well.

### ***Equal Opportunity***

The Group provides equal opportunities for employees in respect of recruitment, training and development, job advancement, and compensation and benefits. The employees are not discriminated or deprived of such opportunities on the basis of gender, ethnic background, colour, sexual orientation, age, marital status, family status, retirement, disability, pregnancy or any other discrimination prohibited by applicable laws. The Group appreciates the importance of cultural diversity in the development of the Group, and employs employees in a wide range of ages, genders, and ethnicities.

### ***Working Environment***

The Group places a strong emphasis on work-life balance and tries to enhance employees' sense of belonging and morale. As a caring employer, the Group caters to the needs and schedules of its employees, offering flexible work-hour arrangements for employees. Complementing these are social activities such as cinema night, Christmas party, monthly departmental tea meal and birthday celebration for each staff, which can help foster a sense of belonging and loyalty.

### ***Health and Safety***

The Group implements internal policies including procedures and guidelines to handling equipment, needle sticks, sharp objects and medical waste. The Group also arranges regular employees training on operation safety, handling of emergency & accidents to enhance safety awareness.

During the year ended 31 March 2018, none of our employees were involved in any material accident in the course of employment and the Group has not been subject to any disciplinary actions with respect to occupation safety.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## ***Development and Training***

The Group provides its employees with clear and viable opportunities for self-development and career advancement within the Group. It supports its employees to develop and enhance their professional knowledge and skills to cope with the evolving market environment and compliance level. By providing the following in-house training programs, its employee's competency can be developed further:

Trainings on service-related knowledge, such as, skincare products available at Medicskin Centres, training courses in relation to skin, treatment theories, functions, operations, safety precautions of medical equipment (provided by suppliers of devices), client handling skills and complaint management skills are provided from time to time. In-house trainings are also provided by research and development department which conducts medical research in relation to new technology in the medical skin care field.

All newly-hired employees attend employment orientation to understand the Group operation, working atmosphere, code of conduct and work safety to ensure all newly-hired employees are properly trained. Employees are also encouraged to take external professional trainings to strengthen their work-related expertise, subject to the management's approval, education sponsorship is available to employees in the form of job-related courses provided by external institutions.

## ***Labour Standard***

The Group's recruitment process is strictly adhered to the Group's Human Resources Policies and Procedures. Job applicants must complete an "Employment Application Form" with personnel information for internal record keeping and legal compliance. Review and verification of applicant's identity information is required during the recruitment process, and recruitment of child labour is strictly prohibited. Applicants are also required to provide document proofs of academic qualifications and working experience for verifications, applicant who is suspected to have false academic qualifications and working experience will not be employed. The Group enters employment contract with each of its employee in accordance with relevant laws in Hong Kong.

During the year ended 31 March 2018, the Group was not aware of any non-compliance with laws and regulations that have a significant impact relating to employment and labour practices or occupational health and safety. Nor did the Group identify any incidents relating to hire of child and forced labour.

## **Supply Chain Management**

The quality and safety of skincare products are among the top priorities of the Group. The Group has policies and procedures for selecting suitable pharmaceutical products and medicine, skincare products and treatment consumables, as well as selecting reliable and quality suppliers. The Group has been continuously evaluating the performance of its suppliers. Evaluation of a supplier mainly includes background, qualification (for example, holding necessary license to provide such services), quality control of service, past performance and fulfillment of contract.

Apart from the above measures, to ensure the supply chain of the Group is operating as accurately and efficiently, purchased medicine and skincare products are registered with traceable suppliers and their distribution are shown clearly in our real time inventory system. Inventory review and inventory count are also carried out regularly in each centre.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

The Group has over 10 years' business relationship with our top five suppliers. Given the Group's solid and steady relationships with suppliers, the Group believes that it maintains a good and long-term relationship with selected suppliers by successfully establishing mutual trust and understanding. Generally, the Group has the right to reject goods, to require replacement and the payment of damages from its suppliers if the goods are defective or non-conforming.

During the year ended 31 March 2018, the Group did not encounter any material problem in sourcing pharmaceutical products and medicine, skincare products or treatment consumables based on the needs of Medicskin Centres, did not experience any material delays in receiving supplies from suppliers that would have had material impact on our business, financial condition or results of operations.

## **Product Responsibility**

### ***Pharmaceutical Handling & labelling***

The Group has standard procedures for storage of pharmaceutical and skincare products. Labels of pharmaceutical products to customers must show name of customers, date of dispensing, name and address of the doctor, name of medicine, dosage per unit, method and dosage of administration and precaution, where applicable.

### ***Advertisement***

During the year ended 31 March 2018, the Group complied with the Undesirable Medical Advertisements Ordinance (Cap. 231) to protect public health without publication of advertisements for medicine, surgical appliance or treatment that may induce the seeking of improper management of certain health conditions.

### ***Health and safety***

Quality and safety of the pharmaceutical products are ensured through certifications and qualifications from its suppliers.

All treatment devices used to perform treatments on clients are evaluated and assessed by the Group's doctors, with reference to the doctors' clinical knowledge and experience as well as by certain selection criteria including whether the devices are evidenced-based, i.e whether the use, effectiveness or technology of the devices are approved by national government agencies such as Food and Drug Administration of the US (FDA) or Ministry of Food and Drug Safety of Korea (MFDS) and/or supported by independent medical journals, to ensure that they are reliable and are capable of delivering desired outcomes and results of clients.

### ***Data Protection and Privacy***

The Group has policy in place to provide adequate protection and confidentiality of all corporate data and information. Information collected would only be used for the purpose for which it has been collected and clients would be told about how the data collected would be used in the Group's business. The Group prohibits the provision of client information to a third party without authorisation from the clients. Clients reserve the rights to review and revise their data, and also reserve the rights to opt out from any direct marketing activities. All collected personal data is treated confidentially, kept secure and accessible by designated personnel only. Through internal trainings and confidential agreements with employees, the Group emphasizes on confidentiality obligations and the legal consequences for the breaches of obligations.

During the year ended 31 March 2018, we did not encounter any quality issue on our purchases or did not receive any defective products that would have had material impact on our business, financial condition or results of operations.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## Anti-corruption

The Group is committed to conducting all businesses without undue influence and has regarded honesty, integrity, and fairness as its core values that must be upheld by all directors and employees at all times. To formalise the commitments, a series of policies and handbooks are in place in the Group and has set out the requirements expected of all directors and employees when dealing with its business. Some of the guiding documents include:

### Code of Conduct Policy

- Neither directors nor employees shall obtain or provide benefit to clients, contractors, suppliers or people with business relationship with the Group;
- Employees should avoid any conflict of interest situation, when actual or potential conflict of interest arises, the directors or employees shall make a declaration to the management; and
- Accepting voluntary gifts must be declared. All directors and employees are required to strictly follow the Gift and Entertainment Policy and have to undergone the approval process as stipulated in that policy.

### Whistleblowing Policy

- Providing the necessary mechanism for employees who report misconduct within the organisation.

### Purchasing and Stock Control Policies

- Preventing and managing possible abuse of power and authority, conflict of interest and bribery.

During the year ended 31 March 2018, the Group was in compliance with the Prevention of Bribery Ordinance (Cap. 201) and there were no legal cases regarding corrupt practices brought against the Group or its directors or employees.

## Community Involvement

The Group is fully aware of the importance of interacting with the wider community in fulfilling corporate social responsibility. In this aspect, the Group would explore the possibility to identify suitable partners and support community and environmental programmes that align with the Group's missions and values.

The Group has been supporting Medecins Sans Frontieres ("MSF") and placed MSF's donation boxes in the Group's Medicskin Centres to support MSF's worldwide relief work.

The Group will consider from time to time to donate to charitable organisations when the Group records a net profit and has sufficient cash flow.

# BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

## EXECUTIVE DIRECTORS AND COMPANY SECRETARY

**Dr. Kong Kwok Leung** (江覺亮), aged 64, is an executive Director, the chairman and chief executive officer of the Company as well as the founder of the Group. Dr. Kong is a person cohabiting as spouse with Ms. Tsui Kan, an executive Director. Dr. Kong is the uncle of Ms. Kong Chung Wai, an executive Director. He is responsible for overseeing the overall operation of the Group and leading and directing the Group's overall business and development strategies. He is also the chairman of the Nomination Committee and a member of the Remuneration Committee. He is also a director of certain subsidiaries of the Company. Dr. Kong graduated from the Faculty of Medicine of The University of Hong Kong in November 1978 and obtained a Bachelor of Medicine and Bachelor of Surgery (MBBS (HK)). He subsequently obtained a Diploma in Dermatology from the University of London in September 1995 and a Postgraduate Diploma in Practical Dermatology from Cardiff University in October 2007. He had also obtained the qualifications of Diploma in Child Health from Royal College of Physicians of London in January 1985. Dr. Kong has been in private medical practice for more than three decades and has over 20 years of practising experience in the medical skin care services sector. In 1996, Dr. Kong commenced the practice of providing medical skin care services in Central, Hong Kong. In July 2000, Dr. Kong founded the Group by setting up Medicskin to provide skin treatment services.

**Ms. Tsui Kan** (徐勤), aged 34, is an executive Director and the vice-president of the Group. Ms. Tsui is a person cohabiting as spouse with Dr. Kong, an executive Director, the chairman and chief executive officer of the Company. She joined the Group in January 2016 and is responsible for overseeing the product development and marketing strategies of the Group. She is also a director of certain subsidiaries of the Company. Ms. Tsui obtained her bachelor's degree of Laws from Zhejiang University in June 2004.

**Ms. Kong Chung Wai** (江聰慧), aged 40, is an executive Director and the legal and compliance officer of the Group. Ms. Kong is the niece of Dr. Kong, an executive Director, the chairman and chief executive officer of the Company. She joined the Group in 2001 and is mainly responsible for overseeing the general compliance matters of the Group. She is also a member of the Nomination Committee. She is also a director of certain subsidiaries of the Company. Ms. Kong obtained a Bachelor of Business Administration in Accounting from the Hong Kong University of Science and Technology in November 2000 and a Bachelor of Laws degree from the University of London in August 2010. Ms. Kong has been a fellow member of the Association of Chartered Certified Accountants since 2010 and has accumulated over 17 years of accounting, auditing and compliance experience.

**Ms. Sin Chui Pik Christine** (冼翠碧), aged 39, is an executive Director, the chief financial officer of the Group and the Company Secretary. She joined the Group in March 2014 and is responsible for overseeing the financial and accounting matters of the Group and engaging in company secretarial functions for the Company. She is also a member of the Remuneration Committee. She is also a director of certain subsidiaries of the Company. Ms. Sin obtained her bachelor's degree of Business Administration in Accounting from The Hong Kong Baptist University in December 2001. Ms. Sin has been a member of the HKICPA, a member and subsequently fellow of the Association of Chartered Certified Accountants since December 2007, April 2007 and April 2012 respectively. She has accumulated over 16 years of accounting and auditing experience. Before joining the Group, Ms. Sin worked for Deloitte Touche Tohmatsu, an international public accounting and auditing firm from 2001 to 2004 and from 2005 to 2014, where she most recently served as a Manager.

# BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

## INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. Chan Cheong Tat** (陳昌達), aged 68, was appointed as an independent non-executive Director on 3 December 2014. He is also the chairman of the Audit Committee and a member of the Remuneration Committee and Nomination Committee. Mr. Chan graduated from Central Queensland University with a master degree in financial management in October 1995 through distance learning. He has also been an associate of The Institute of Chartered Secretaries and Administrators (U.K.) since 1974 and The Hong Kong Institute of Chartered Secretaries since 1994. Mr. Chan is also a fellow member of the HKICPA, the Association of Chartered Certified Accountants and the Australian Society of Certified Practising Accountants for over 27 years. Mr. Chan has over 32 years of work experience in the Hong Kong Inland Revenue Department. He was an Assistant Commissioner and was responsible for tax compliance before he retired in 2005. Mr. Chan has been the sole director of a tax consultancy company, C T Tax Consultants Limited, since August 2006. Further, Mr. Chan has been an independent non-executive director of Guangdong Tannery Limited (stock code: 1058) since March 2006. He was an independent non-executive director of Man Sang International Limited (stock code: 938) from January 2015 to December 2016, Noble Jewelry Holdings Limited (currently known as Zhong Fa Zhan Holdings Limited) (stock code: 475) from October 2006 to December 2011 and Wasion Group Holdings Limited (stock code: 3393) from May 2014 to May 2015.

**Mr. Lee Ka Lun** (李家麟), aged 63, was appointed as an independent non-executive Director on 3 December 2014. He is also a member of the Audit Committee, Remuneration Committee and Nomination Committee. Mr. Lee obtained a Higher Diploma in Accountancy from the Hong Kong Polytechnic (currently known as the Hong Kong Polytechnic University) in November 1978 and has been an associate of the Association of Certified Accountants since 1980 and a fellow member of the Chartered Association of Certified Accountants since 1985. Mr. Lee has over 25 years of experience in the banking and auditing fields. He joined Lloyds TSB Bank Plc (which was then known as Hill Samuel Bank Limited) in 1982 as an Accountant. He was then promoted to Regional Director — Finance and Operation of Lloyds TSB's operations in Asia in 1987 and had been the Regional Deputy Chief Executive of Lloyds TSB Bank plc from 1991 until 2007. Mr. Lee has also been a responsible officer of Asia Investment Research Limited licensed under the SFO to carry on Type 4 (advising on securities) and Type 9 (asset management) regulated activities since July 2008. He also serves as an independent non-executive director of the following five listed companies in Hong Kong:

Name of company	Stock code	Date of appointment
Yuexiu Property Company Limited	0123	April 2000
Chow Sang Sang Holdings International Limited	0116	September 2004
REXLot Holdings Limited	0555	April 2007
Chong Hing Bank Limited	1111	February 2014
Ever Harvest Group Holdings Limited	1549	June 2016

**Mr. Leung Siu Cheung** (梁兆祥), aged 66, was appointed as an independent non-executive Director on 3 December 2014. He is also the chairman of the Remuneration Committee and a member of the Audit Committee and Nomination Committee. Mr. Leung completed the Law Society Solicitors Qualifying Examinations in 1982 and obtained a Master of Laws in Chinese and Comparative Law from the City University of Hong Kong in 2004. Mr. Leung is a member of the Law Society of Hong Kong and has been a practising solicitor in Hong Kong since October 1983. Mr. Leung has also been a qualified solicitor in England and Wales since 1990, Australian Capital Territory since 1991 and New South Wales of Australia since 1997. He has been a partner of Lo, Chan & Leung, Solicitors and Notaries since 1986. He has over 34 years of professional experience in the legal field and his major area of practice is banking and finance, civil litigation and conveyancing.

## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

### SENIOR MANAGEMENT

**Ms. Sze Betty Suet Ling** (施雪玲), aged 38, is the head of business and product development of the Group. She joined the Group in January 2013 and is mainly responsible for overseeing the business development and execution of the Group's corporate communication and product research and development plans. Ms. Sze is also the Medicskin Centre Manager, mainly responsible for planning and coordinating the day-to-day centre operations, staff supervision and evaluations as well as fiscal management for the Medicskin Centre. Ms. Sze obtained a bachelor's degree of Science with a major in Nutritional Sciences from The University of British Columbia in May 2002 and an International Advanced Diploma in Administrative Management from the Institute of Administrative Management in March 2006. Ms. Sze has over 16 years of experience in the field of product development for skincare brands, retail brand management and skincare business development. Before joining the Group, Ms. Sze was employed as an Executive Trainee of Glycel (Hong Kong) Co. Ltd. in February 2004 and was subsequently promoted to be the Business Development Executive in April 2005. Ms. Sze resigned from Glycel (Hong Kong) Co. Ltd. in April 2007. From June 2007 to December 2012, Ms. Sze worked as Product Manager of Belle Cosmetic Limited.

# INDEPENDENT AUDITOR'S REPORT

# Deloitte.

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## To the Shareholders of Medicskin Holdings Limited

*(incorporated in the Cayman Islands with limited liability)*

### OPINION

We have audited the consolidated financial statements of Medicskin Holdings Limited (the “**Company**”) and its subsidiaries (collectively referred to as the “**Group**”) set out on pages 46 to 88, which comprise the consolidated statement of financial position as at 31 March 2018, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 March 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”) issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”) and have been properly prepared in compliance with the disclosure requirements of Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing (“**HKSAs**”) issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA’s Code of Ethics for Professional Accountants (the “**Code**”), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### KEY AUDIT MATTER

Key audit matter is that matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current period. This matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

# INDEPENDENT AUDITOR'S REPORT

## Key audit matter

Recognition of revenue from prepaid treatment packages

We identified the recognition of revenue from prepaid treatment packages as a key audit matter due to significant judgments required by management in the application of revenue recognition policies.

As disclosed in note 4 to the consolidated financial statements, the Group recognises revenue from Treatment Service (as defined in note 3 to the consolidated financial statements) when services are provided. Part of the revenue from Treatment Service is deriving from prepaid treatment packages and these prepaid treatment packages have a valid service period. Prepayments received are initially recorded as deferred revenue in the consolidated statement of financial position, and subsequently recognised as revenue when the services are provided to clients. As represented by the directors of the Company, at their discretion, they may extend the service period and allow clients to enjoy the services under the prepaid treatment packages after the expiry dates as stated on the treatment consent forms. Therefore, the directors of the Company are required to exercise judgment in the application of revenue recognition policies. In such assessment, the directors of the Company consider the general practice and grace period normally adopted by the Group as well as historical customer behaviour and usage pattern of the prepaid treatment packages and the recognition criteria under Hong Kong Accounting Standard 18 "Revenue".

For the year ended 31 March 2018, revenue recognised upon provision of service for prepaid packages for Treatment Service and revenue from expiry of unused packages in respect of Treatment Service amounting to approximately HK\$19,279,000 (2017: HK\$18,504,000) and approximately HK\$894,000 (2017: HK\$784,000) respectively were recognised in the consolidated statement of profit or loss and other comprehensive income.

## How our audit addressed the key audit matter

Our procedures in relation to recognition of revenue from prepaid treatment packages included:

- Obtaining an understanding of the Group's process on the recognition of the revenue from prepaid treatment packages;
- Assessing and testing key controls over the recognition of the revenue from prepaid treatment packages;
- Checking the recognition of revenue from the used prepaid treatment packages on a sample basis to the respective source documents;
- Challenging the reasonableness of the basis and assumptions of the recognition of the unused packages as revenue; and
- Checking the contract sum of the package, the valid period for the use of the treatment, the number of sessions being entitled and usage of the sessions upon its expiry on a sample basis to the respective source documents.

# INDEPENDENT AUDITOR'S REPORT

## OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

## INDEPENDENT AUDITOR'S REPORT

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Wan Chi Lap.

**Deloitte Touche Tohmatsu**  
*Certified Public Accountants*  
Hong Kong

15 June 2018

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 March 2018

	<i>Notes</i>	<b>2018</b> <b>HK\$'000</b>	2017 <i>HK\$'000</i>
Revenue	<i>5 &amp; 6</i>	<b>57,793</b>	62,062
Other income, gains and losses	<i>7</i>	<b>1,155</b>	110
Inventories used		<b>(7,862)</b>	(8,269)
Staff costs		<b>(27,759)</b>	(31,100)
Depreciation of property, plant and equipment		<b>(4,176)</b>	(3,064)
Other expenses		<b>(15,623)</b>	(15,371)
<hr/>			
Profit before tax	<i>10</i>	<b>3,528</b>	4,368
Income tax expense	<i>11</i>	<b>(1,241)</b>	(1,200)
<hr/>			
Profit and total comprehensive income for the year		<b>2,287</b>	3,168
<hr/>			
Profit (loss) and total comprehensive income (expenses) for the year attributable to:			
Owners of the Company		<b>2,533</b>	3,168
Non-controlling interests		<b>(246)</b>	–
<hr/>			
		<b>2,287</b>	3,168
<hr/>			
Earnings per share, basic (HK cent)	<i>13</i>	<b>0.53</b>	0.73
<hr/>			
Earnings per share, diluted (HK cent)	<i>13</i>	<b>0.53</b>	0.73
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# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2018

	<i>Notes</i>	<b>2018</b> <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Non-current assets			
Property, plant and equipment	<i>14</i>	<b>52,616</b>	56,037
Rental deposits		<b>1,650</b>	2,421
Deposits paid for purchase of property, plant and equipment		<b>75</b>	172
		<b>54,341</b>	58,630
Current assets			
Inventories	<i>15</i>	<b>3,031</b>	3,699
Trade receivables	<i>16</i>	<b>279</b>	605
Other receivable, deposits and prepayments	<i>16</i>	<b>3,592</b>	1,269
Tax recoverable		–	67
Pledged bank deposits	<i>17</i>	–	8,500
Bank balances and cash	<i>17</i>	<b>18,746</b>	28,496
		<b>25,648</b>	42,636
Current liabilities			
Trade payables	<i>18</i>	<b>423</b>	985
Other payable and accrued liabilities	<i>19</i>	<b>2,403</b>	3,346
Deferred revenue	<i>20</i>	<b>15,895</b>	14,167
Tax payable		<b>65</b>	–
		<b>18,786</b>	18,498
Net current assets		<b>6,862</b>	24,138
Total assets less current liabilities		<b>61,203</b>	82,768
Non-current liability			
Deferred tax liability	<i>21</i>	<b>115</b>	170
		<b>115</b>	170
Net assets		<b>61,088</b>	82,598

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2018

	<i>Note</i>	<b>2018</b> <b>HK\$'000</b>	2017 <i>HK\$'000</i>
Capital and reserves			
Share capital	22	<b>4,804</b>	4,804
Reserves		<b>55,765</b>	77,794
<hr/>			
Equity attributable to owners of the Company		<b>60,569</b>	82,598
Non-controlling interests		<b>519</b>	–
<hr/>			
Total equity		<b>61,088</b>	82,598
<hr/>			

The consolidated financial statements on pages 46 to 88 were approved and authorised for issue by the Board of Directors on 15 June 2018 and are signed on its behalf by:

**Kong Kwok Leung**  
*DIRECTOR*

**Tsui Kan**  
*DIRECTOR*

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 March 2018

	Attributable to owners of the Company					Total HK\$'000	Non- controlling interests HK\$'000	Total HK\$'000
	Share capital HK\$'000	Share premium HK\$'000	Capital reserve HK\$'000 (note)	Share options reserve HK\$'000	Retained profits HK\$'000			
At 1 April 2016	4,000	31,670	182	228	1,688	37,768	-	37,768
Profit and total comprehensive income for the year	-	-	-	-	3,168	3,168	-	3,168
Recognition of equity-settled share-based payments (note 24)	-	-	999	139	-	1,138	-	1,138
Exercise of share options	4	337	-	(73)	-	268	-	268
Issue of shares (note 22)	800	51,040	-	-	-	51,840	-	51,840
Transaction costs attributable to issue of shares	-	(1,584)	-	-	-	(1,584)	-	(1,584)
Dividends recognised as distribution (note 12)	-	(9,000)	-	-	(1,000)	(10,000)	-	(10,000)
<b>At 31 March 2017</b>	<b>4,804</b>	<b>72,463</b>	<b>1,181</b>	<b>294</b>	<b>3,856</b>	<b>82,598</b>	<b>-</b>	<b>82,598</b>
Profit (loss) and total comprehensive income (expenses) for the year	-	-	-	-	<b>2,533</b>	<b>2,533</b>	<b>(246)</b>	<b>2,287</b>
Recognition of equity-settled share-based payments (note 24)	-	-	<b>419</b>	-	-	<b>419</b>	-	<b>419</b>
Lapse of share options	-	-	-	<b>(294)</b>	<b>294</b>	-	-	-
Capital contribution from non-controlling interests of a subsidiary	-	-	-	-	-	-	<b>765</b>	<b>765</b>
Transfer to retained profits	-	-	<b>(1,600)</b>	-	<b>1,600</b>	-	-	-
Dividends recognised as distribution (note 12)	-	<b>(24,020)</b>	-	-	<b>(961)</b>	<b>(24,981)</b>	-	<b>(24,981)</b>
<b>At 31 March 2018</b>	<b>4,804</b>	<b>48,443</b>	<b>-</b>	<b>-</b>	<b>7,322</b>	<b>60,569</b>	<b>519</b>	<b>61,088</b>

Note: The capital reserve represents equity-settled share-based payments in respect to the Group's Share Reward as detailed in note 24.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 March 2018

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
<b>OPERATING ACTIVITIES</b>		
Profit before tax	<b>3,528</b>	4,368
Adjustments for:		
Allowance for bad and doubtful debts	<b>2</b>	7
Interest income on bank deposits	<b>(129)</b>	(81)
Share-based payment expenses	<b>419</b>	1,138
Depreciation of property, plant and equipment	<b>4,176</b>	3,064
Allowance for inventories	<b>58</b>	29
Loss on write-off of property, plant and equipment	–	15
Gain on disposal of property, plant and equipment	–	(23)
Operating cash flows before movements in working capital	<b>8,054</b>	8,517
Decrease (increase) in inventories	<b>610</b>	(770)
Decrease (increase) in trade receivables	<b>324</b>	(301)
(Increase) decrease in other receivable, deposits and prepayments	<b>(1,552)</b>	1,003
(Decrease) increase in trade payables	<b>(562)</b>	477
(Decrease) increase in other payable and accrued liabilities	<b>(943)</b>	1,325
Increase in deferred revenue	<b>1,728</b>	6,492
Cash generated from operations	<b>7,659</b>	16,743
Net income tax paid	<b>(1,164)</b>	(412)
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<b>6,495</b>	16,331
<b>INVESTING ACTIVITIES</b>		
Interest received	<b>129</b>	81
Withdrawal of pledged bank deposits	<b>8,500</b>	–
Proceeds from disposal of property, plant and equipment	–	31
Purchase of property, plant and equipment	<b>(583)</b>	(52,331)
Deposits paid for purchase of property, plant and equipment	<b>(75)</b>	(172)
<b>NET CASH FROM (USED IN) INVESTING ACTIVITIES</b>	<b>7,971</b>	(52,391)

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 March 2018

	<b>2018</b> <i>HK\$'000</i>	2017 <i>HK\$'000</i>
FINANCING ACTIVITIES		
Dividends paid	<b>(24,981)</b>	(16,000)
Proceeds from exercise of share options	–	268
Proceeds from issue of shares	–	51,840
Capital contribution from non-controlling interests of a subsidiary	<b>765</b>	–
Transaction costs attributable to issue of shares	–	(1,584)
	<hr/>	<hr/>
NET CASH (USED IN) FROM FINANCING ACTIVITIES	<b>(24,216)</b>	34,524
	<hr/>	<hr/>
NET DECREASE IN CASH AND CASH EQUIVALENTS	<b>(9,750)</b>	(1,536)
	<hr/>	<hr/>
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR	<b>28,496</b>	30,032
	<hr/>	<hr/>
CASH AND CASH EQUIVALENTS AT END OF THE YEAR, REPRESENTED BY		
Bank balances and cash	<b>18,746</b>	28,496
	<hr/>	<hr/>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 1. GENERAL

The Company was incorporated and registered as an exempted company with limited liability in the Cayman Islands under the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands on 20 June 2014. The shares of the Company have been listed on GEM of the Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") since 18 December 2014. Its immediate and ultimate holding company is Topline Worldwide Limited ("**Topline**"), a company incorporated in British Virgin Islands ("**BVI**") with limited liability. Its ultimate controlling party is Dr. Kong Kwok Leung ("**Dr. Kong**"), who is also the chairman and executive director of the Company. The addresses of the registered office and principal place of business of the Company are disclosed in the corporation information section of the annual report.

The Company is an investment holding company. The Group is principally engaged in the provision of medical skin care services in Hong Kong.

The functional currency of the Company is Hong Kong dollars, which is the same as the presentation currency of the consolidated financial statements.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

### Amendments to HKFRSs that are mandatorily effective for the current year

The Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") for the first time in the current year:

Amendments to HKAS 7	Disclosure Initiative
Amendments to HKAS 12	Recognition of Deferred Tax Assets for Unrealised Losses
Amendments to HKFRS 12	As part of the Annual Improvements to HKFRSs 2014-2016 Cycle

The application of the amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

### New and revised HKFRSs in issue but not yet effective

The Group has not early applied the following new and revised HKFRSs that have been issued but are not yet effective:

HKFRS 9	Financial Instruments <sup>1</sup>
HKFRS 15	Revenue from Contracts with Customers and the related Amendments <sup>1</sup>
HKFRS 16	Leases <sup>2</sup>
HKFRS 17	Insurance Contracts <sup>4</sup>
HK(IFRIC)-Int 22	Foreign Currency Transactions and Advance Consideration <sup>1</sup>
HK(IFRIC)-Int 23	Uncertainty over Income Tax Treatments <sup>2</sup>
Amendments to HKFRS 2	Classification and Measurement of Share-based Payment Transactions <sup>1</sup>
Amendments to HKFRS 4	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts <sup>1</sup>
Amendments to HKFRS 9	Prepayment Features with Negative Compensation <sup>2</sup>
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>3</sup>
Amendments to HKAS 19	Plan Amendment, Curtailment or Settlement <sup>2</sup>
Amendments to HKAS 28	Long-term Interests in Associates and Joint Ventures <sup>2</sup>
Amendments to HKAS 28	As part of the Annual Improvements to HKFRSs 2014-2016 Cycle <sup>1</sup>
Amendments to HKAS 40	Transfers of Investment Property <sup>1</sup>
Amendments to HKFRSs	Annual Improvements to HKFRSs 2015-2017 Cycle <sup>2</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2019

<sup>3</sup> Effective for annual periods beginning on or after a date to be determined

<sup>4</sup> Effective for annual periods beginning on or after 1 January 2021

### HKFRS 15 Revenue from Contracts with Customers

HKFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. HKFRS 15 will supersede the current revenue recognition guidance including HKAS 18 "Revenue", HKAS 11 "Construction contracts" and the related Interpretations when it becomes effective.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) *(Continued)*

### **HKFRS 15 Revenue from Contracts with Customers** *(Continued)*

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when ‘control’ of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15. In 2016, the HKICPA issued clarifications to HKFRS 15 in relation to the identification of performance obligations, principal versus agent considerations, as well as licensing application guidance.

The directors of the Company (“**Directors**”) anticipate that the application of HKFRS 15 in the future may result in more disclosures, however, the Directors do not anticipate that the application of HKFRS 15 will have a material impact on the timing and amounts of revenue recognised in the respective reporting periods.

### **HKFRS 16 Leases**

HKFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. HKFRS 16 will supersede HKAS 17 Leases and the related interpretations when it becomes effective.

HKFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. Distinctions of operating leases and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For the classification of cash flows, the Group currently presents operating lease payments as operating cash flows. Upon application of HKFRS 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows.

In contrast to lessee accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17, and continues to require a lessor to classify a lease either as an operating lease or a finance lease.

Furthermore, extensive disclosures are required by HKFRS 16.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### HKFRS 16 Leases (Continued)

As at 31 March 2018, the Group has non-cancellable operating lease commitments of approximately HK\$5,283,000 as disclosed in note 25. A preliminary assessment indicates that these arrangements will meet the definition of a lease. Upon application of HKFRS 16, the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases.

In addition, the Group currently considers refundable rental deposits paid of approximately HK\$2,774,000 and refundable rental deposits received of approximately HK\$285,000 as rights and obligations under leases to which HKAS 17 applies. Based on the definition of lease payments under HKFRS 16, such deposits are not payments relating to the right to use the underlying assets accordingly, the carrying amounts of such deposits may be adjusted to amortised cost and such adjustments are considered as additional lease payments. Adjustments to refundable rental deposits paid would be included in the carrying amount of right-of-use assets. Adjustments to refundable rental deposits received would be considered as advance lease payments.

Furthermore, the application of new requirements may result changes in measurement, presentation and disclosure as indicated above.

The Directors anticipate that the application of the other new and amendments to HKFRSs will have no material impact on the consolidated financial statements of the Group in the future.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with HKFRSs issued by HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the “**GEM Listing Rules**”) and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical basis at the end of each reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. Fair value for measurement and/or disclosure purposes in the consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 or value in use in HKAS 36.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

The principal accounting policies adopted are set out below.

### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intra-group assets, liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Revenue is recognised when the amount of revenue can be reliably measured; when it is probably that future economic benefits will flow to the Group and when specific criteria have been met for each of the Group's activities, as described below.

Revenue from provision of consultation services ("**Consultation Service**") are recognised when services are provided.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### Revenue recognition *(Continued)*

Revenue from provision of medical skin care treatments ("**Treatment Service**") are recognised when services are provided. Prepayments received are initially recorded as deferred revenue in the consolidated statement of financial position, and subsequently recognised as revenue when the services are provided to clients.

Revenue from prescription and dispensing of medication and/or skincare products including sale of skincare products ("**Prescription and Dispensing Service**") are recognised when delivered and titles have passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the medication and/or skincare products;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the medication and/or skincare products sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

The Group's accounting policy for recognition of revenue from operating leases is described in the accounting policy for leasing below.

### Property, plant and equipment

Property, plant and equipment including buildings and leasehold land (classified as finance leases) held for use in the production or supply of goods or services, or for administrative purposes, are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of assets less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Impairment of tangible assets**

At the end of the reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

### **Leasing**

Lease are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### ***The Group as lessor***

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

#### ***The Group as lessee***

Operating lease payments are recognised as an expense on a straight-line basis over the lease term.

#### ***Leasehold land and building***

When the Group makes payments for a property interest which includes both land and building elements, the Group assesses the classification of each element separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire property is accounted as an operating lease. Specifically, the entire consideration (including any lump-sum upfront payments) are allocated between the leasehold land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element at initial recognition.

To the extent the allocation of the relevant payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "prepaid lease payments" in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis. When the lease payments cannot be allocated reliably between the leasehold land and building elements, the entire property is generally classified as if the leasehold land is under finance lease.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Foreign currencies**

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

### **Retirement benefits costs**

Payments to Mandatory Provident Fund Scheme (the “**MPF Scheme**”) are recognised as an expense when employees have rendered services entitling them to the contributions.

### **Share-based payment arrangements**

#### ***Equity-settled share-based payment transactions***

Share options issued to employees and other eligible persons are measured at the fair value of the share options at the grant date. The fair value of the equity-settled share-based payments determined at the grant date without taking into consideration all non-market vesting conditions is expensed on a straight-line basis over the vesting period, with a corresponding increase in equity. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in the share options reserve will be transferred to retained profits.

For the Share Reward (as defined in note 24) granted to a medical practitioner of the Group by the shareholder (i.e. Dr. Kong) for services rendered to the Group, the fair value of services received is determined by reference to the fair value of the Share Reward at the grant date. The fair value of services received is expensed on a straight-line basis over the vesting period, with a corresponding increase in capital reserve as deemed contribution from the shareholder.

The Group shall recognise, as a minimum, the services received measured at the grant date fair value of the Share Reward granted, unless the Share Reward does not vest because of failure to satisfy a vesting condition (other than a market condition) that was specified at the grant date. In addition, an expense is recognised for the effect of modifications to the terms and conditions on which the Share Reward was granted, if any, that increases the total fair value of the Share Reward or are otherwise beneficial to the employee as measured at the date of the modification.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### ***Current tax***

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the consolidated statement of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other year and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### ***Deferred tax***

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred assets and liabilities are not recognised if the temporary difference arises from the initial recognition of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax are recognised in profit or loss.

### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost of inventories are determined on a weighted average method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Financial instruments**

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### ***Financial assets***

The Group's financial assets are classified as loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### ***Effective interest method***

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

#### ***Loans and receivables***

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade receivables, other receivable, deposits, pledged bank deposits and bank balances and cash) are measured at amortised cost using the effective interest method, less any impairment (see accounting policy on impairment of loans and receivables below).

Interest income is recognised by applying the effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

#### ***Impairment of loans and receivables***

Loans and receivables are assessed for indicators of impairment at the end of each reporting period. Loans and receivables are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the loans and receivables, the estimated future cash flows of the loans and receivables have been affected.

For loans and receivables, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest and principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Financial instruments** *(Continued)*

#### **Financial assets** *(Continued)*

##### *Impairment of loans and receivables (Continued)*

For trade receivables that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period and observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

The carrying amount of loans and receivables is reduced by the impairment loss directly with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### **Financial liabilities and equity instruments**

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

##### *Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the group entities are recognised at the proceeds received, net of direct issue costs.

##### *Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

##### *Financial liabilities at amortised cost*

Financial liabilities (including trade payables, other payable and accrued liabilities) are subsequently measured at amortised cost using the effective interest method.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of consideration received and receivable is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

## 4. CRITICAL ACCOUNTING JUDGEMENT

The following is the critical judgement that management of the Group has made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

As described in note 3, revenue from Treatment Service is recognised when services are provided. Part of the revenue from Treatment Service is deriving from prepaid treatment packages and these prepaid treatment packages have a valid service period. Prepayments received are initially recorded as deferred revenue in the consolidated statement of financial position, and subsequently recognised as revenue when the services are provided to clients. As represented by the Directors, at their discretion, they may extend the service period and allow clients to enjoy the services under the prepaid treatment packages after the expiry dates as stated on the treatment consent forms. Therefore, the Directors are required to exercise judgment in the application of revenue recognition policies. In such assessment, the Directors consider the general practice and grace period normally adopted by the Group as well as historical customer behaviour and usage pattern of the prepaid treatment packages and the recognition criteria under HKAS 18 "Revenue". For the year ended 31 March 2018, revenue from unused packages in respect of Treatment Service amounting to approximately HK\$894,000 (2017: HK\$784,000) was recognised in the consolidated statement of profit or loss and other comprehensive income.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 5. REVENUE

The Group's revenue represents revenue arising from provision of Consultation Service, Prescription and Dispensing Service and Treatment Service during the year, net of discounts and refund.

## 6. SEGMENT INFORMATION

The Group's operating activities are attributable to a single operating segment focusing on Consultation Service, Prescription and Dispensing Service and Treatment Service. This operating segment has been identified on the basis of internal management reports prepared in accordance with the Group's accounting policies set out in note 3. Dr. Kong and Mr. Lo Kwok Bun (before his resignation as the chief executive officer of the Company on 1 March 2018) have been identified as the chief operating decision makers ("CODM"). The CODM review the Group's revenue analysis by services and products in order to assess performance and allocation of resources.

Other than revenue analysis, no operating results or other discrete financial information is available for the assessment of performance and allocation of resources. The CODM review the results of the Group as a whole to make decisions. Accordingly, other than entity wide information, no analysis of this single operating segment is presented.

### Revenue from major products and services

	<b>2018</b> <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Consultation Service	<b>2,762</b>	3,768
Prescription and Dispensing Service	<b>21,075</b>	24,567
Treatment Service	<b>33,956</b>	33,727
	<b>57,793</b>	62,062

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 6. SEGMENT INFORMATION *(Continued)* Geographical information

The Group's operations are located in Hong Kong. All of the Group's revenue from external customers based on the location of the Group's operations is from Hong Kong.

The geographical location of the Group's non-current assets is situated in Hong Kong based on physical location of assets.

### Information about major customers

During each of the years ended 31 March 2018 and 2017, there was no revenue from any customer who individually contributing over 10% of the total revenue of the Group.

## 7. OTHER INCOME, GAINS AND LOSSES

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Rental income	974	–
Interest income on bank deposits	129	81
Loss on write-off of property, plant and equipment	–	(15)
Gain on disposal of property, plant and equipment	–	23
Net foreign exchange gain	50	2
Allowance for bad and doubtful debts	(2)	(7)
Others	4	26
	<hr/> 1,155	<hr/> 110

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 8. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS

During the year, the emoluments paid or payable to the Directors were as follows:

	Executive Directors				Independent non-executive Directors				Total HK\$'000
	Dr. Kong HK\$'000 (note ii)	Ms. Tsui Kan HK\$'000 (note i)	Mr. Lo Kwok Bun HK\$'000 (note ii)	Ms. Kong Chung Wai HK\$'000	Ms. Sin Chui Pik Christine HK\$'000	Mr. Chan Cheong Tat HK\$'000	Mr. Lee Ka Lun HK\$'000	Mr. Leung Siu Cheung HK\$'000	
<b>For the year ended 31 March 2018</b>									
Fee	60	5	55	60	60	180	180	180	780
Other emoluments:									
Salaries	2,942	488	998	690	912	-	-	-	6,030
Performance bonus (note iii)	3,521	44	99	64	88	-	-	-	3,816
Contributions to retirement benefits scheme	18	18	17	18	18	-	-	-	89
<b>Total emoluments</b>	<b>6,541</b>	<b>555</b>	<b>1,169</b>	<b>832</b>	<b>1,078</b>	<b>180</b>	<b>180</b>	<b>180</b>	<b>10,715</b>

	Executive Directors				Independent non-executive Directors				Total HK\$'000
	Dr. Kong HK\$'000	Mr. Lo Kwok Bun HK\$'000	Ms. Kong Chung Wai HK\$'000	Ms. Sin Chui Pik Christine HK\$'000 (note iv)	Mr. Chan Cheong Tat HK\$'000	Mr. Lee Ka Lun HK\$'000	Mr. Leung Siu Cheung HK\$'000		
<b>For the year ended 31 March 2017</b>									
Fee	60	60	60	15	180	180	180	735	
Other emoluments:									
Salaries	890	1,040	659	895	-	-	-	3,484	
Performance bonus (note iii)	1,053	90	58	88	-	-	-	1,289	
Share-based payments	-	-	-	-	28	28	28	84	
Contributions to retirement benefits scheme	9	18	18	18	-	-	-	63	
<b>Total emoluments</b>	<b>2,012</b>	<b>1,208</b>	<b>795</b>	<b>1,016</b>	<b>208</b>	<b>208</b>	<b>208</b>	<b>5,655</b>	

### Notes:

- (i) Ms. Tsui Kan was appointed as an executive Director with effect from 1 March 2018.
- (ii) Mr. Lo Kwok Bun was resigned as an executive Director and the chief executive officer of the Company on 1 March 2018. Dr. Kong was appointed as the chief executive officer of the Company on 1 March 2018.
- (iii) The performance bonuses are determined by reference to the performance of the individual Directors.
- (iv) Ms. Sin Chui Pik Christine was appointed as an executive Director on 1 January 2017.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 8. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS *(Continued)*

Medicskin Laboratories Limited ("Medicskin"), a wholly-owned subsidiary of the Company, and Dr. Kong had mutually agreed to terminate the cooperative agreements entered into among, Medicskin, Dr. Kong, and Dr. Kong & Co ("Dr. Kong Cooperative Agreement") with effect from 1 January 2017. The details of Dr. Kong Cooperative Agreement were set out in the prospectus issued by the Company dated 12 December 2014. Medicskin and Dr. Kong had entered into an employment agreement to employ Dr. Kong as the chief medical practitioner of the Group with effect from 1 January 2017. Accordingly, his emoluments disclosed above include those for services rendered by him as chief medical practitioner for the year ended 31 March 2018 and the period from 1 January 2017 to 31 March 2017. The remaining emoluments of Dr. Kong for the two years ended 31 March 2018 were for his services in connection with the management of the affairs of the Company and the Group. During the period from 1 April 2016 to 31 December 2016, Dr. Kong's sole proprietorship received professional fees for services as a medical practitioner provided to the Group and became one of the five individuals with highest emoluments in the Group during the year ended 31 March 2017. Accordingly, the fees paid to Dr. Kong's sole proprietorship is included in "employees' emoluments" set out in note 9.

Mr. Lo Kwok Bun was also the chief executive officer of the Company and his emoluments disclosed above include those for services rendered by him as the chief executive officer of the Company to manage the affairs of the Company and the Group.

The executive directors' emoluments shown above were mainly for their services in connection with the management of the affairs of the Company and the Group.

The independent non-executive Directors' emoluments shown above were for their services as Directors of the Company.

During each of the years ended 31 March 2018 and 2017, no emolument was paid by the Group to the Directors as an inducement to join or upon joining the Group or as compensation for loss of office. None of the Directors waived any emoluments during the years.

## 9. EMPLOYEES' EMOLUMENTS

During the years ended 31 March 2018, the five highest paid individuals included Dr. Kong and Mr. Lo Kwok Bun (2017: Dr. Kong, Dr. Kong's service rendered pursuant to Dr. Kong Cooperative Agreement and Mr. Lo Kwok Bun).

The emoluments of the five highest paid individuals (2017: five) for the year were as follows:

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000 <i>(note ii)</i>
Salaries, allowances and other benefits	<b>7,668</b>	7,342
Performance bonus <i>(note i)</i>	<b>6,624</b>	8,177
Share-based payments	<b>419</b>	999
Contributions to retirement benefits scheme	<b>89</b>	95
	<b>14,800</b>	16,613

Notes:

- (i) The performance related incentive payments are determined by reference to the performance of individuals.
- (ii) For the year ended 31 March 2017, the amounts included the total professional fees paid to Dr. Kong's sole proprietorship amounting to approximately HK\$4,028,000, which included fixed fee, incentive fee and contributions to retirement benefits scheme of HK\$1,470,000, HK\$2,544,000 and HK\$14,000 respectively.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 9. EMPLOYEES' EMOLUMENTS (Continued)

Their emoluments were within the following bands:

	<b>2018</b>	2017
	<b>Number of</b>	Number of
	<b>individuals</b>	individuals
HK\$1,000,001 to HK\$1,500,000	<b>2</b>	2
HK\$1,500,001 to HK\$2,000,000	<b>1</b>	1
HK\$4,000,001 to HK\$4,500,000	<b>1</b>	–
HK\$6,000,001 to HK\$6,500,000	<b>–</b>	2
HK\$6,500,001 to HK\$7,000,000	<b>1</b>	–

During each of the years ended 31 March 2018 and 2017, no emolument was paid by the Group to the five highest paid individual as an inducement to join or upon joining the Group or as compensation for loss of office.

## 10. PROFIT BEFORE TAX

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
Profit before tax has been arrived at after charging:		
Auditor's remuneration	<b>626</b>	599
Allowance for inventories	<b>58</b>	29
Staff costs		
Directors' emoluments ( <i>note 8</i> )	<b>10,715</b>	5,655
Other staff costs		
– salaries, allowance and other benefits	<b>16,134</b>	23,850
– share-based payments ( <i>note 24</i> )	<b>419</b>	1,054
– contributions to retirement benefits schemes	<b>491</b>	541
	<b>27,759</b>	31,100
Depreciation of property, plant and equipment		
– owned assets	<b>4,176</b>	3,064

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 11. INCOME TAX EXPENSE

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Income tax expense comprises:		
Hong Kong Profits Tax		
Current year	1,280	1,180
Under(over) provision in prior years	16	(23)
	<b>1,296</b>	1,157
Deferred tax (credit) charge ( <i>note 21</i> )	<b>(55)</b>	43
	<b>1,241</b>	1,200

Hong Kong Profits Tax is calculated at 16.5% on the estimated assessable profits for the year.

The income tax expense for the year can be reconciled to the profit before tax per the consolidated statement of profit or loss and other comprehensive income as follows:

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Profit before tax	<b>3,528</b>	4,368
Tax at Hong Kong Profits Tax rate of 16.5%	<b>582</b>	721
Tax effect of expenses that are not deductible	<b>510</b>	491
Tax effect of income not taxable for tax purpose	<b>(21)</b>	(19)
Tax losses not recognised	–	81
Utilisation of tax losses previously not recognised	<b>(75)</b>	(17)
Under(over)provision in prior years	<b>16</b>	(23)
Others	<b>229</b>	(34)
Income tax expense for the year	<b>1,241</b>	1,200

As at 31 March 2018, the Group has unused tax losses of approximately HK\$33,000 (31 March 2017: HK\$490,000) available for offset against future profits. No deferred tax asset has been recognised in respect of the tax losses due to the unpredictability of future profit streams. The tax losses may be carried forward indefinitely.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 12. DIVIDENDS

A final dividend of HK0.25 cent per share and a special dividend of HK2.25 cents per share in respect of the year ended 31 March 2016, amounting to HK\$1,000,000 and HK\$9,000,000 respectively, were approved by the shareholders in the annual general meeting and distributed by the Company to the shareholders during the year ended 31 March 2017.

A final dividend in respect of the year ended 31 March 2017 of HK0.2 cent per share, amounting to HK\$961,000, was approved by the shareholders in the annual general meeting and distributed by the Company to the shareholders during the year ended 31 March 2018.

On 5 December 2017, the Board of Directors (the "**Board**") resolved to declare the payment of a special dividend of HK5 cents per share, amounting to HK\$24,020,000 and which was distributed by the Company to the shareholders of the Company during the year ended 31 March 2018.

Subsequent to the end of the reporting period, a final dividend of HK0.15 cent per share in respect of the year ended 31 March 2018, amounting to approximately HK\$721,000 has been proposed by the Board and is subject to approval by the shareholders in the forthcoming general meeting.

## 13. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
<b>Earnings:</b>		
Earnings for the purpose of calculating basic and diluted earnings per share (profit for the year attributable to owners of the Company)	2,533	3,168
	<i>'000</i>	<i>'000</i>
<b>Number of shares:</b>		
Weighted average number of ordinary shares for the purpose of calculating basic earnings per share	480,400	434,816
<b>Effect of diluting potential ordinary shares:</b>		
Share options issued by the Company	–	265
Weighted average number of ordinary shares for the purpose of calculating diluted earnings per share	480,400	435,081

In current year, the computation of diluted earnings per share does not assume the exercise of the Company's share options because the exercise price of those options were higher than the average market price of shares for the year ended 31 March 2018.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 14. PROPERTY, PLANT AND EQUIPMENT

	Leasehold land and building	Leasehold improvements	Office equipment	Medical equipment	Motor vehicles	Total
	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>
COST						
At 1 April 2016	–	3,995	1,829	13,451	759	20,034
Additions	48,619	3,350	633	1,034	–	53,636
Write-off	–	(1,483)	(99)	–	–	(1,582)
Disposals	–	(9)	–	(639)	–	(648)
At 31 March 2017	48,619	5,853	2,363	13,846	759	71,440
Additions	–	48	85	622	–	755
Write-off	–	–	–	(60)	–	(60)
At March 2018	48,619	5,901	2,448	14,408	759	72,135
ACCUMULATED DEPRECIATION						
At 1 April 2016	–	3,902	1,373	9,145	126	14,546
Provided for the year	81	1,038	303	1,490	152	3,064
Eliminated on write-off	–	(1,483)	(84)	–	–	(1,567)
Eliminated on disposals	–	(2)	–	(638)	–	(640)
At 31 March 2017	81	3,455	1,592	9,997	278	15,403
Provided for the year	972	1,272	292	1,488	152	4,176
Eliminated on write-off	–	–	–	(60)	–	(60)
At March 2018	1,053	4,727	1,884	11,425	430	19,519
CARRYING VALUES						
At 31 March 2018	47,566	1,174	564	2,983	329	52,616
At 31 March 2017	48,538	2,398	771	3,849	481	56,037

The above items of property, plant and equipment are depreciated on a straight-line basis after taking into account of their residual values at the following rates per annum:

Leasehold land and building	Over the term of the lease or 50 years
Leasehold improvements	Over the term of the lease
Office equipment	20%
Medical equipment	20%
Motor vehicles	20%

At 31 March 2018, the Group pledged leasehold land and building with carrying amount of approximately HK\$47,566,000 to a bank to secure general banking facilities granted and credit card settlement services provided to the Group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 15. INVENTORIES

	<b>2018</b> <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Medication and skincare products	<b>2,047</b>	2,532
Treatment consumables	<b>984</b>	1,167
	<b>3,031</b>	3,699

## 16. TRADE RECEIVABLES, OTHER RECEIVABLE, DEPOSITS AND PREPAYMENTS

	<b>2018</b> <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Trade receivables	<b>280</b>	612
Less: Allowance for bad and doubtful debts	<b>(1)</b>	(7)
Total trade receivables	<b>279</b>	605

The clients of the Group would usually settle payments by cash, credit cards, Easy Pay System ("EPS") or medical cards. For credit card and EPS payments, the banks will normally settle the amounts a few days after the trade date. Payments by clients using medical cards will normally be settled by the medical card issuing companies within 60 to 90 days from the invoice dates.

The following is an aged analysis of trade receivables net of allowance for bad and doubtful debts presented based on the trade dates for the receivables from the clients settling payments by credit cards and EPS and invoice dates for the receivables from the clients and medical card issuing companies at the end of the reporting period, which approximate the respective revenue recognition dates.

	<b>2018</b> <i>HK\$'000</i>	2017 <i>HK\$'000</i>
0–30 days	<b>259</b>	522
31–60 days	<b>20</b>	58
61–90 days	<b>–</b>	25
Total	<b>279</b>	605

Before accepting any medical cards, the Group assesses the credit quality of the companies issuing the medical cards by evaluating their historical credit records and defines credit limits by corporates. Recoverability and credit limit of the corporates are reviewed by the Group regularly.

The Group's trade receivables were not past due nor impaired at the end of the reporting period and were due from debtors which do not have historical default of payments.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 16. TRADE RECEIVABLES, OTHER RECEIVABLE, DEPOSITS AND PREPAYMENTS

(Continued)

### Movement in allowance for bad and doubtful debts

	2018 HK\$'000	2017 HK\$'000
Beginning of the year	7	21
Allowance for bad and doubtful debts	2	7
Bad debt written off against allowance	(8)	(21)
At the end of the year	1	7

During the year ended 31 March 2018, the Group made an allowance of approximately HK\$2,000 (2017: HK\$7,000) in respect of the trade receivables which was past due at the end of the reporting period. Management of the Group considered the related receivables may be impaired due to no settlement after the follow-up actions being taken by the Group to recover the overdue debts and specific allowance is made. In determining the recoverability of a trade receivable, the Group considers any change in credit quality of the trade receivables from the date credit was initially granted up to the end of each reporting period. Management of the Group believes that no further credit provision is required in excess of the allowance for bad and doubtful debts.

### Breakdown of other receivable, deposits and prepayments

	2018 HK\$'000	2017 HK\$'000
Other receivable	28	–
Deposits	1,282	448
Prepayments	2,282	821
Total other receivable, deposits and prepayments	3,592	1,269

## 17. PLEDGED BANK DEPOSITS AND BANK BALANCES AND CASH

Pledged bank deposits and bank balances and cash comprise cash held by the Group and short-term bank deposits at variable market interest rates with an original maturity of three months or less. For the year ended 31 March 2018, the deposits carried an average effective interest rate of 0.46% (2017: 0.21%) per annum.

As at 31 March 2017, the Group pledged its bank balances of HK\$8,500,000 as securities for credit card settlement services provided by a bank to the Group.

## 18. TRADE PAYABLES

The average credit period on purchase of goods is 30 days. The following is an aged analysis of trade payables presented based on the invoice date at the end of the reporting period:

	2018 HK\$'000	2017 HK\$'000
0–30 days	382	985
31–60 days	41	–
	423	985

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 19. OTHER PAYABLE AND ACCRUED LIABILITIES

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Rental deposit	285	–
Accrued staff costs	1,044	1,979
Other accruals	1,074	1,367
	<b>2,403</b>	3,346

## 20. DEFERRED REVENUE

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
The movement of deferred revenue is as follows:		
Beginning of the year	14,167	7,675
Receipts from sales of prepaid treatment packages	21,901	25,780
Revenue recognised upon provision of Treatment Service	(19,279)	(18,504)
Revenue recognised from unutilised prepaid treatment packages	(894)	(784)
At the end of the year	<b>15,895</b>	14,167

## 21. DEFERRED TAX LIABILITY

The deferred tax liability recognised and movements thereon during the year are as follows:

	<b>Accelerated tax depreciation</b> <i>HK\$'000</i>
At 1 April 2016	127
Charge to profit or loss ( <i>note 11</i> )	43
At 31 March 2017	170
Credit to profit and loss ( <i>note 11</i> )	(55)
At 31 March 2018	<b>115</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 22. SHARE CAPITAL

The share capital at 31 March 2017 and 2018 represented the issued share capital of the Company as detailed below.

	Number of shares	Share capital <i>HK\$'000</i>
<b>Ordinary shares of HK\$0.01 each</b>		
Authorised:		
At 1 April 2016, 31 March 2017 and 2018	1,000,000,000	10,000
Issued:		
As at 1 April 2016	400,000,000	4,000
Exercise of share options	400,000	4
Issue of shares ( <i>note</i> )	80,000,000	800
At 31 March 2017 and 2018	480,400,000	4,804

*Note:* On 25 October 2016, the Company issued 80,000,000 new shares at HK\$0.648 per share for a total gross proceeds of approximately HK\$51,840,000.

On 26 February 2018, the Company entered into the subscription agreement (the “**Subscription Agreement**”) with a subscriber, pursuant to which the Company has agreed to allot and issue and the subscriber has agreed to subscribe for 5,336,000 ordinary shares at a subscription price of HK\$0.53 per share on the terms and subject to the conditions set out in the Subscription Agreement. Subject to the fulfillment of the conditions precedent, the completion shall take place on 28 August 2018 or such other date as the parties may agree in the office of the Company or at such other place in such other manners as the parties may agree and each party shall perform its respective obligations as set out in the Subscription Agreement. The details of the Subscription Agreement are set out in the Company’s announcement dated 26 February 2018. The Subscription Agreement has not been completed as at the date these consolidated financial statements were authorised for issuance.

## 23. RETIREMENT BENEFITS PLANS

The Group operates a defined contribution scheme, MPF Scheme, for all qualifying employees in Hong Kong. The MPF Scheme was established under the Mandatory Provident Fund Schemes Ordinance in December 2000. The assets of the scheme are held separately from those of the Group, in funds under the control of trustees.

The Group contributes 5% of relevant payroll costs to the scheme, which contribution is matched by employees. The maximum monthly contribution made by the Group is limited to HK\$1,500 per employee, while an employee can contribute more than HK\$1,500 per month if the employee is willing to do so.

For the year ended 31 March 2018, the total cost of HK\$580,000 (2017: HK\$604,000) charged to the consolidated statement of profit or loss and other comprehensive income represented contributions paid or payable to the MPF Scheme by the Group. There was no forfeited contribution throughout the year ended in 31 March 2018 (2017:Nil).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 24. SHARE-BASED PAYMENT TRANSACTIONS

### Share Option Scheme

The Company adopted a share option scheme (“**Share Option Scheme**”) on 3 December 2014 to provide incentive and/or to reward eligible persons for their contribution to, and continuing efforts to promote the interest of, the Group. The terms of the Share Option Scheme are in accordance with the provisions of Chapter 23 of the GEM Listing Rules.

At 31 March 2018, no share options were outstanding under the Share Option Scheme. The total number of shares in respect of which options may be granted under the Share Option Scheme is not permitted to exceed 10% of the shares of the Company in issue at any point in time, without prior approval from the Company’s shareholders. The number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any one year is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company’s shareholders. Options granted to a Director, chief executive or substantial shareholder (or any of their respective associates) of the Company shall not be valid unless it has been approved by the independent non-executive Directors, excluding any independent non-executive Director who is a prospective grantee of the option. Options granted to substantial shareholders or independent non-executive Directors in excess of 0.1% of the Company’s share capital or with a value in excess of HK\$5 million must be approved in advance by the Company’s shareholders.

An offer of grant of an option may be accepted by an eligible person within the date as specified in the offer issued by the Company, being a date not later than 21 days after (i) the date on which the offer was issued, or (ii) the date on which the conditions (if any) for the offer are satisfied, provided that such date shall not be more than ten years after the date of adoption of the Share Option Scheme. A consideration of HK\$1.00 is payable for each acceptance of grant of option(s). Such consideration shall generally not be refundable. Subject to the other provisions of the Share Option Scheme, an option may be exercised in whole or in part by the grantee (or his personal representatives) at any time before the expiry of the period to be determined and notified by the Board to the grantee which in any event shall not be longer than 10 years commencing on the offer date and expiring on the last day of such 10-year period subject to the provisions for early termination as contained in the Share Option Scheme and provided that the Board may determine the minimum period for which the option has to be held or other restrictions before the exercise of the subscription right attaching thereto.

The exercise price is determined by the Directors, and will not be less than the higher of (i) the closing price of the Company’s shares on the date of grant; (ii) the average closing price of the shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company’s share.

A summary of the share options granted under the Share Option Scheme are as follows:

Type of Participants	Grant date	Exercise price per share HK\$	Vesting period	Exercise period	Number of share options				
					As at 1.4.2016	Exercised	As at 31.3.2017	Lapsed	As at 31.3.2018
Directors	17.08.2015	0.67	17.08.2015– 16.08.2016	17.08.2016– 16.08.2017	1,200,000	–	1,200,000	(1,200,000)	–
Employees	17.08.2015	0.67	17.08.2015– 16.08.2016	17.08.2016– 16.08.2017	800,000	(400,000)	400,000	(400,000)	–
					2,000,000	(400,000)	1,600,000	(1,600,000)	–

During the year ended 31 March 2017, the Group recognised approximately HK\$139,000 as an expense in the consolidated statement of profit or loss and other comprehensive income in relation to share options granted by the Company.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 24. SHARE-BASED PAYMENT TRANSACTIONS *(Continued)*

### Share Reward

On 8 August 2012, a service agreement (the "**Service Agreement**") was entered into between Medicskin and Dr. Lam Yee Ming Alice ("**Dr. Lam**") pursuant to which Medicskin employed Dr. Lam as an employee for a term of 5 years commencing from 1 September 2012 and ending on 31 August 2017 (the "**5 Year Term**").

On 20 August 2012, Topline, which was wholly owned by the Group's controlling shareholder, Dr. Kong, had entered into an agreement with Attractive Beauty Limited ("**Attractive Beauty**", a company wholly owned by Dr. Lam) pursuant to which Attractive Beauty acquired two ordinary shares of Tally Scholar Limited ("**Tally Scholar**"), the immediate holding company of the Group prior to the reorganisation of the Group (representing 2% of the then issued share capital of Tally Scholar) for a consideration of HK\$1,600,000 (the "**S&P Agreement**").

Also, Dr. Kong, Topline, Dr. Lam and Attractive Beauty entered into a supplemental agreement on 20 August 2012 (the "**Share Reward Agreement**") and a deed of amendment and restatement on 28 June 2014 (the "**Deed**") which supplemented the above mentioned agreements. The major terms of the Share Reward Agreement as amended and restated pursuant to the Deed are summarised below:

1. In consideration of the satisfactory service by Dr. Lam and Dr. Lam & Co (a sole proprietorship established by Dr. Lam) to Medicskin during the 5 Year Term pursuant to the Service Agreement and the relevant Cooperation Agreement which was entered into among Medicskin, Dr. Lam and Dr. Lam & Co ("**Dr. Lam Cooperation Agreement**"), Dr. Lam shall be entitled to purchase up to 5% of the existing issued share capital of Tally Scholar or the Company (the "**5% Share Entitlement**", calculated on a time proportional basis by reference to the aggregate length of service provided over the 5 Year Term) from Dr. Kong and/or Topline. The purchase of such 5% Share Entitlement by Dr. Lam shall be fully financed by Dr. Kong (the "**Financing**") as follows:
  - (a) subject to the terms relating to the early termination of the Service Agreement or Dr. Lam Cooperation Agreement as discussed below, 2% of the existing issued share capital of Tally Scholar will be transferred to Dr. Lam pursuant to the S&P Agreement, while the related Financing shall become without recourse at the end of the first two years in the 5 Year Term (the "**First 2 Year Term**", that is, on 31 August 2014);
  - (b) subject to the terms relating to the early termination of the Service Agreement or Dr. Lam Cooperation Agreement as discussed below, the next 1% of the existing issued share capital of Tally Scholar or equivalent percent of share capital of the Company will be transferred to Dr. Lam upon Listing or completion of First 2 Year Term, whichever is earlier, while the related Financing shall become without recourse at the end of the anniversary of the First 2 Year Term (that is, on 31 August 2015); and
  - (c) the remaining 2% of the existing issued share capital of Tally Scholar or equivalent percent of share capital of the Company will be transferred to Dr. Lam at the completion of the 5 Year Term and the related Financing shall become without recourse at the end of the 5 Year Term (that is, on 31 August 2017).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 24. SHARE-BASED PAYMENT TRANSACTIONS *(Continued)*

### Share Reward *(Continued)*

2. Pursuant to the terms of Share Reward Agreement as amended and restated pursuant to the Deed, upon the occurrence of early termination of the Service Agreement or Dr. Lam Cooperation Agreement for whatever reason during the 5 Year Term, the proportion of shares transferred to Dr. Lam or Attractive Beauty in advance which Dr. Lam is not entitled to receive as a result of early termination of Service Agreement or Dr. Lam Cooperation Agreement shall be transferred back to Dr. Kong or Topline and the related Financing will also be returned to Dr. Kong.

Hereinafter, the above-mentioned share entitlement is referred to as “Share Reward”.

The following table discloses movements of the Share Reward held by Dr. Lam during the year:

	<b>Outstanding at 1 April 2017</b>	<b>Vested during the year</b>	<b>Outstanding at 31 March 2018</b>
Share Reward	<b>0.42%</b>	<b>0.42%</b>	–
	Outstanding at 1 April 2016	Vested during the year	Outstanding at 31 March 2017
Share Reward	1.42%	1.00%	0.42%

Fair value of the Share Reward granted is expensed over the vesting period, with a corresponding credit to the Group’s capital reserve. For the year ended 31 March 2018, share-based payment expense of approximately HK\$419,000 (2017: HK\$999,000) was recognised with a corresponding credit recognised in the Group’s capital reserve.

## 25. COMMITMENTS

### Operating Lease Arrangements

#### *The Group as lessee*

	<b>2018 HK\$’000</b>	2017 HK\$’000
Minimum lease payments paid under operating leases during the year in respect of rented premises included in other expenses	<b>6,937</b>	7,545

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 25. COMMITMENTS *(Continued)* **Operating Lease Arrangements** *(Continued)* **The Group as lessee** *(Continued)*

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

	<b>2018</b> <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Within one year	<b>5,223</b>	6,761
In the second to fifth year inclusive	<b>60</b>	4,496
	<b>5,283</b>	11,257

Operating lease payments represent rentals payable by the Group for its office premises and skin care centres. Leases are negotiated for the lease terms of one to three years (2017: one to three years) and rentals are fixed throughout the lease terms.

### **The Group as lessor**

A property was acquired by the Group on 24 March 2017. The property has been occupied by a tenant.

At the end of the reporting period, the Group had contracted with a tenant for the following future minimum lease payments:

	<b>2018</b> <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Within one year	–	860

### **Capital commitment**

	<b>2018</b> <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Capital expenditure contracted for but not provided for in the consolidated financial statements in respect of purchase of property, plant and equipment	<b>175</b>	178

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 26. RELATED PARTY TRANSACTIONS

### (a) Transactions

During the year, the Group entered into the following transactions with related parties:

	Sales of goods		Endorsement expenses		Consultancy fee expenses	
	2018	2017	2018	2017	2018	2017
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Dr. Kong	-	15	-	-	-	-
Non-controlling interests of a subsidiary	-	-	146	-	3	-

During the year ended 31 March 2017, pursuant to Dr. Kong Cooperation Agreement entered into by the Group with Dr. Kong and his sole proprietorship, the total professional fees paid to Dr. Kong's sole proprietorship amounted to approximately HK\$4,028,000.

### (b) Outstanding balances

As at 31 March 2018, prepayments for endorsement expenses and consultancy fee expenses of approximately HK\$554,000 and HK\$60,000 were paid to non-controlling interests of a subsidiary.

Saved as disclosed above, as at 31 March 2018 and 2017, the Group had no outstanding balance with related parties.

### (c) Compensation of key management personnel

	2018	2017
	HK\$'000	HK\$'000
Short-term benefits	11,165	6,334
Post-employment benefits	107	81
	<b>11,272</b>	<b>6,415</b>

The remuneration of Directors and key executives is determined having regard to the performance of the individuals.

## 27. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged during the year.

The existing capital structure of the Group consists of equity attributable to owners of the Company, comprising share capital and reserves.

Management of the Group reviews the capital structure on a regular basis. As part of this review, management of the Group considers the cost of capital and the risks associated with each class of capital. Based on recommendations of management of the Group, the Group will balance its overall capital structure through the payment of dividends and new shares issue.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 28. FINANCIAL INSTRUMENTS

### Categories of financial instruments

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
<i>Financial assets</i>		
Loans and receivables (including cash and cash equivalents)	<b>21,985</b>	40,470
<i>Financial liabilities</i>		
Amortised cost	<b>1,782</b>	2,352

### Financial risk management objectives and policies

The Group's major financial instruments include trade receivables, other receivable, deposits, pledged bank deposits, bank balances and cash, trade payables, other payable and accrued liabilities. Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### Market risk

##### Interest rate risk

The Group is exposed to cash flow interest rate risk in relation to floating-rate bank balances (see note 17 for details of these bank balances).

The Group currently does not have any interest rate hedging policy. However, management closely monitors its exposure to interest rate risk as a result of change on market interest rate and will consider hedging changes in market interest rates should the need arise.

Management considers the Group's exposure to cash flow interest rate risk of floating-rate bank balances is not significant, hence no sensitivity analysis is presented for the year ended 31 March 2018.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 28. FINANCIAL INSTRUMENTS *(Continued)*

### **Financial risk management objectives and policies** *(Continued)*

#### ***Credit risk***

At the end of the reporting period, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position.

In order to minimise the credit risk, the Group has monitoring procedures to ensure that follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual debt at the end of the reporting periods to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the management of the Group considers that the Group's credit risk is significantly reduced.

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

Other than the concentration of credit risk on liquid funds which are deposited with several banks with high credit ratings, the Group does not have any other significant concentration of credit risk, with exposure spread over a number of counterparties.

#### ***Liquidity risk***

In the management of liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. As at 31 March 2018, the Group had unused banking facilities of HK\$10,000,000 (2017: HK\$4,000,000).

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay.

The table includes both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from interest rate at the end of the reporting period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 28. FINANCIAL INSTRUMENTS *(Continued)* Financial risk management objectives and policies *(Continued)*

### *Liquidity risk (Continued)*

#### *Liquidity tables*

	Weighted average effective interest rate %	Repayable on demand or repayable in 1 to 3 months HK\$'000	Total undiscounted cash flows HK\$'000	Carrying amount at the end of the reporting date HK\$'000
<b>At 31 March 2018</b>				
<b>Non-derivative financial liabilities</b>				
Trade payables	N/A	423	423	423
Other payable and accrued liabilities	N/A	1,359	1,359	1,359
		<b>1,782</b>	<b>1,782</b>	<b>1,782</b>
<b>At 31 March 2017</b>				
<b>Non-derivative financial liabilities</b>				
Trade payables	N/A	985	985	985
Accrued liabilities	N/A	1,367	1,367	1,367
		<b>2,352</b>	<b>2,352</b>	<b>2,352</b>

#### **Fair value**

The fair values of financial assets and financial liabilities have been determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

Management of the Group considers that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated financial statements approximate their fair values.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 29. PARTICULARS OF SUBSIDIARIES

Particulars of the subsidiaries of the Company at 31 March 2018 and 2017 are as follows:

Name of subsidiary	Date and place of incorporation/ establishment	Principal country of operation	Type of legal entity	Issued and fully paid up share capital/ registered capital	Proportion of nominal value of share capital/registered capital held by the Company				Principal activities
					Directly		Indirectly		
					2018	2017	2018	2017	
Multiple Profit Enterprise Limited ("Multiple Profit")	1 February 2012 BVI	Hong Kong	BVI business company	Ordinary share US\$1	100%	100%	–	–	Investment holding
Medicskin	12 July 2000 Hong Kong	Hong Kong	Private limited company	Ordinary share HK\$10,000	–	–	100%	100%	Provision of medical skin care services
Beauty Snow Development Limited	1 September 2014 BVI	Hong Kong	BVI business company	Ordinary share US\$1	100%	100%	–	–	Investment holding
Beauty Choice Investment Limited	19 September 2014 Hong Kong	Hong Kong	Private limited company	Ordinary share HK\$1	–	–	100%	100%	Sale of skincare products
Active True Mark Limited	22 April 2015 BVI	Hong Kong	BVI business company	Ordinary share US\$1	100%	100%	–	–	Investment holding
Amazing Queen Limited	30 January 2015 Hong Kong	Hong Kong	Private limited company	Ordinary share HK\$1	–	–	100%	100%	Investment holding
Internet Plus Beauty (Shenzhen) Trading Company Limited ("Internet Plus")	19 August 2015 Shenzhen	People's Republic of China	Wholly foreign owned enterprise	RMB500,000*	–	–	100%	100%	Sale of skincare products
High Rank Ventures Limited	1 July 2015 BVI	Hong Kong	BVI business company	Ordinary share US\$1	100%	100%	–	–	Investment holding
Golden Dickson (HK) Limited	1 November 2016 Hong Kong	Hong Kong	Private limited company	Ordinary share HK\$1	100%	100%	–	–	Property holding
Hong Kong Precision and Preventive Medicine Centre Limited	31 March 2017 Hong Kong	Hong Kong	Private limited company	Ordinary share HK\$1	–	–	100%	100%	Not yet commence business
Right Success Investment Development Limited	18 September 2017 BVI	Hong Kong	BVI business company	Ordinary share US\$1	100%	–	–	–	Investment holding
Rightway Honour Holdings Limited ("Rightway Honour")	18 September 2017 BVI	Hong Kong	BVI business company	Ordinary share US\$200,000	–	–	51%	–	Investment holding
Ray Lui's Anti-aging & Health Management Centre Limited	9 October 2017 Hong Kong	Hong Kong	Private limited Company	Ordinary share HK\$100	–	–	51%	–	Provision of skin care and health management services
Wealthy Plenty Limited	19 September 2017	Hong Kong	BVI business company	Ordinary share US\$1	100%	–	–	–	Investment holding

\* As at 31 March 2018, registered capital of RMB170,000 (2017: RMB170,000) was paid. As at 31 March 2017, the shareholder of Internet Plus was required to pay the registered capital up to RMB500,000 on or before 19 August 2017. Pursuant to the supplemental memorandum and articles of association of Internet Plus as approved by the shareholder of Internet Plus in July 2017, the deadline for capital contribution is changed to on or before 19 August 2045.

None of the subsidiaries had any debt securities subsisting at the end of the year or at any time during the year.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 30. DETAILS OF NON-WHOLLY OWNED SUBSIDIARIES THAT HAVE MATERIAL NON-CONTROLLING INTERESTS

The table below shows details of non-wholly owned subsidiaries of the Group that have material non-controlling interests:

Name of subsidiary	Place of incorporation and principal place of business	Proportion of ownership interests and voting rights held by non-controlling interests		Loss allocated to non-controlling interests		Non-controlling interests	
		2018	2017	2018	2017	2018	2017
				HK\$'000	HK\$'000	HK\$'000	HK\$'000
Rightway Honour and its subsidiary	Hong Kong	49%	–	(246)	–	519	–

Summarised financial information in respect of the Group's subsidiaries that has material non-controlling interests is set out below. The summarised financial information below represents amounts before intragroup eliminations.

### Rightway Honour and its subsidiary

	2018 HK\$'000	2017 HK\$'000
Current assets	1,179	–
Non-current assets	49	–
Current liabilities	(169)	–
Non-current liabilities	–	–
Equity attributable to owners of the Company	540	–
Non-controlling interests	519	–

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 30. DETAILS OF NON-WHOLLY OWNED SUBSIDIARIES THAT HAVE MATERIAL NON-CONTROLLING INTERESTS *(Continued)* Rightway Honour and its subsidiary *(Continued)*

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Revenue	–	–
Expenses	<b>(501)</b>	–
Loss for the year	<b>(501)</b>	–
Loss and total comprehensive expenses attributable to		
– owners of the Company	<b>(255)</b>	–
– non-controlling interests	<b>(246)</b>	–
Loss and total comprehensive expenses for the year	<b>(501)</b>	–
Net cash outflow from operating activities	<b>(1,550)</b>	–
Net cash outflow from investing activities	<b>(49)</b>	–
Net cash inflow from financing activities	<b>1,729</b>	–
Net cash inflow	<b>130</b>	–

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 31. STATEMENT OF FINANCIAL POSITION OF AND RESERVES OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period includes:

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
<b>Non-current assets</b>		
Unlisted investment in subsidiaries	12,626	13,363
Amounts due from subsidiaries	49,736	62,331
	<hr/> 62,362	<hr/> 75,694
<b>Current assets</b>		
Deposits and prepayments	190	202
Amount due from a subsidiary	80	6,797
Bank balances	316	152
	<hr/> 586	<hr/> 7,151
<b>Current liability</b>		
Accrued liabilities	235	143
	<hr/> 351	<hr/> 7,008
<b>Net current assets</b>	<hr/> 351	<hr/> 7,008
<b>Total assets less current liabilities</b>	<hr/> 62,713	<hr/> 82,702
<b>Capital and reserves</b>		
Share capital	4,804	4,804
Reserves	57,909	77,898
	<hr/> 62,713	<hr/> 82,702
<b>Total equity</b>	<hr/> 62,713	<hr/> 82,702

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2018

## 31. STATEMENT OF FINANCIAL POSITION OF AND RESERVES OF THE COMPANY

(Continued)

### Movement in reserves

	Share premium <i>HK\$'000</i>	Retained profits <i>HK\$'000</i>	Share options reserve <i>HK\$'000</i>	Other reserve <i>HK\$'000</i> <i>(note)</i>	Total <i>HK\$'000</i>
At 1 April 2016	31,670	2,281	228	2,461	36,640
Profit for the year	–	1,399	–	–	1,399
Recognition of equity-settled share-based payments	–	–	139	–	139
Exercise of share options	337	–	(73)	–	264
Issue of shares	51,040	–	–	–	51,040
Transaction costs attributable to issue of shares	(1,584)	–	–	–	(1,584)
Dividends recognised as distribution	(9,000)	(1,000)	–	–	(10,000)
<b>At 31 March 2017</b>	<b>72,463</b>	<b>2,680</b>	<b>294</b>	<b>2,461</b>	<b>77,898</b>
Profit for the year	–	4,992	–	–	4,992
Lapse of share options	–	294	(294)	–	–
Dividends recognised as distribution	(24,020)	(961)	–	–	(24,981)
<b>At 31 March 2018</b>	<b>48,443</b>	<b>7,005</b>	<b>–</b>	<b>2,461</b>	<b>57,909</b>

Note: The other reserve represents the total equity of Multiple Profit upon the Company became the holding company of Multiple Profit.

## FINANCIAL SUMMARY

	For the year ended 31 March				
	2018 HK\$'000	2017 HK\$'000	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000
<b>RESULTS</b>					
Revenue	<b>57,793</b>	62,062	60,073	66,738	65,041
Profit before tax	<b>3,528</b>	4,368	3,677	5,884	17,354
Income tax expense	<b>(1,241)</b>	(1,200)	(1,323)	(2,556)	(3,617)
Profit and total comprehensive income for the year	<b>2,287</b>	3,168	2,354	3,328	13,737
Profit (loss) and total comprehensive income (expenses) for the year attributable to:					
Owners of the Company	<b>2,533</b>	3,168	2,354	3,328	13,737
Non-controlling interests	<b>(246)</b>	–	–	–	–
	<b>2,287</b>	3,168	2,354	3,328	13,737
<b>ASSETS AND LIABILITIES</b>					
Total assets	<b>79,989</b>	101,266	54,099	58,323	39,713
Total liabilities	<b>(18,901)</b>	(18,668)	(16,331)	(11,140)	(29,327)
	<b>61,088</b>	82,598	37,768	47,183	10,386
Total equity attributable to:					
Owners of the Company	<b>60,569</b>	82,598	37,768	47,183	10,386
Non-controlling interests	<b>519</b>	–	–	–	–
	<b>61,088</b>	82,598	37,768	47,183	10,386